

THE TIMES Tomorrow

Something old Man-traps for poachers, horse-drawn ploughs, engraved milk churns... some of the historic farm equipment offered in a sale this weekend.



Something new League football begins live on television tomorrow with Tottenham Hotspur playing Nottingham Forest. Stuart Jones reports.

Prix An appraisal of the chances of the main English-trained horse, Time Charter, of winning the Prix de l'Arc de Triomphe on Sunday.

... and prize Alan Hamilton talks to Anita Mason, whose novel, The Illusionist, has made her the only woman contender for the Booker Prize.

Oil slick threat worsens

The oil spill in the Humber from the tanker Sivad amounts to 6,000 tons, twice as much as was at first thought. Ornithologists expect quite a major disaster for water birds.

Stock prices

The Times regrets that, because of technical difficulties, early editions are not carrying Unit Trust Price Tables, and the Stock Exchange table includes Wednesday closing prices only. The Market Report gives full details of yesterday's trading.

Handwritten note: 'I didn't know there were any in COVENTRY ST. RUSSIAN LEAVES' with a drawing of a person.

Student plea

Universities have been urged by the Government to take more students in 1984 and 1985, though they will not get extra resources.

Soldiers hurt

Four soldiers in the Falklands were injured during a firing range exercise with live ammunition. Their condition was not immediately known.

Cable TV deal

The BBC has signed an agreement for its television programmes to be broadcast live in Belgium by cable television companies, thought to be the first deal of its kind.

Chairman goes

Mr David Newbigging, chairman of Jardine, Matheson, the Hongkong trading company, has left the group after a 65 per cent fall in first-half profits.

Letters on NHS cuts, from Mr C. Peirce, and others; entry from N Ireland, from Professor T. Greenfield.

Leading articles: China and United States; Sir John Hoskyns; Military balance. Features, page 10-12.

Great guns, but can they be fired? Bernard Levin advocates a Hongkong Dunkirk; David Watt on the World Bank squeeze; Spectrum; Channel 4's bad news; Friday page: a new slant on handwriting.

Special Report: the British Institute of Management. Pages 19-22.

Obituary, page 14. Mr Alan Moorhead, Dr Harry Evans.

Table with 3 columns: Home News, Overseas, and other categories with page numbers.

Thatcher delivers blistering attack on Soviet tyranny

From Nicholas Ashford, Washington

Mrs Margaret Thatcher, living up to her reputation as the "Iron Lady", yesterday delivered a blistering attack on the Soviet Union accusing Moscow of presiding over "a modern version of the early tyrannies of history". In a speech prepared for delivery at a British Embassy dinner here at which she was presented with the Winston Churchill Foundation award, she served warning that the West was "confronted by a power of great military strength, which has consistently used force against its neighbours, which wields the threat of force as a weapon of policy, and which is bent on subverting and destroying the confidence and stability of the Western world".

Emphasising the need for the West to remain strong enough to deter any aggressor, she said that the West must deal with the Soviet Union "not as it would like it to be, but as it is... We must not fall into the trap of projecting our own morality onto the Soviet leaders. They do not share our aspirations, they are not constrained by our ethics, they always considered themselves exempt from the rules that bind other states."

Bush confusion 8, Leading article 13, Deficit plea 23

Mrs Thatcher's dramatic declaration came at the end of a hectic day of talks with President Reagan, senior members of his Administration and leading members of Congress. At all of these meetings, as well as during innumerable television interviews and press comments, Mrs Thatcher reiterated Britain's determination to go ahead with the deployment of cruise missiles at the end of this year unless there was agreement at the Geneva intermediate-range nuclear force (INF) talks before then on the "zero option".

Such an accord, which she said was unlikely to be achieved in the short time available, would cancel American plans to deploy 572 Pershing 2 and cruise missiles in Western Europe in return for the dismantling of all the Soviet SS20 missiles. However, she made it clear that Britain wanted the Geneva talks to continue after the first new missiles are deployed. Noting that it would take several years to put all 572 missiles in place, she said: "If we can agree on a lower number than the total that would otherwise be deployed, we shall be very pleased. There has to be a balanced agreement. It has to be verifiable."

School-leavers lift jobless to 3.16m

The jobless total jumped by 157,532 to 3,167,439 this month, the highest level for five months, as more than 100,000 school-leavers joined the dole queue. The seasonally-adjusted figures, which give a better picture of the underlying trend, also rose after the unexpected fall last month.

But the increase was about half the rate seen early in the year and Mr Norman Tebbit, Secretary of State for Employment, said that the underlying trend still seemed to be abating, although he would not be drawn on when the turning point would come. Release of the latest figures coincided with a warning from Sir Terence Beckett, director general of the Confederation of British Industry that there would be no new jobs for Britain's three million unemployed until industry regained its competitive edge.

In a policy document submitted yesterday to the National Economic Development Council meeting, Sir Terence attacked trade union demands for a shorter working week and called for lower pay settlements. He said Britain was at a turning point and prospects were better, but we could not afford to let earnings rise out of all proportion to productivity.

Transport union 'will back Hattersley as deputy'

Two more moderate unions have joined the last-minute rush to back Mr Roy Hattersley as deputy leader of the Labour Party and it is claimed that he has a top-level guarantee of support from the mighty Transport and General Workers. In a branch and factory ballot, members of the National Union of Tailors and Garment Workers have opted overwhelmingly for the "dream ticket" of Mr Neil Kinnock as leader with Mr Hattersley as his deputy.

Costly disappearance at yearling sale

An incident reminiscent of the start of a Dick Francis thriller unfolded at the Newmarket Sales yesterday with news of the mysterious disappearance of two anonymous bidders causing Tattersalls, the auctioneers to lose nearly £250,000 on a yearling that had to be reoffered for sale. The colt was originally knocked down for 430,000 guineas during the sales on Tuesday. But the successful bidders disappeared within minutes of the sale, and the colt was reoffered in the ring yesterday.

Breakout fear remains at the Maze

Until the Northern Ireland prison authorities discover how five 25 calibre handguns were smuggled into the Maze prison, they will not be sure that another armed mass escape of IRA men will not be attempted. This is the most serious lesson learnt from investigations so far into the worst security setback in Northern Ireland's prison history.

The Northern Ireland Office has denied that Mr James Prior, Secretary of State, or Mr Nicholas Scott, the minister responsible for Ulster's prisons, are preparing to resign over the breakout. A spokesman at the Soviet embassy in Kensington Palace Gardens, "categorically" denied the "invented allegations".

The guard in the block's caged control room was shot twice through the head, then prisoners forced another prison officer to take his place in case of calls. But none came. Nor were there any patrols from outside. After the first shot was fired, at 2.45pm, the prisoners were undisturbed until the arrival of the food lorry, which they took for their escape.

Beirut airport reopens

Beirut international airport reopened yesterday, giving Lebanese civilians their first air link with the rest of the world in more than a month. The airport, which had been closed since August 28 when sectarian fighting began, returned to action when a Middle East Airlines Boeing 707 jet with about 110 passengers onboard landed at 4.45 pm (1445 GMT) after a flight from Jeddah, Saudi Arabia. As it circled above the city, drivers stopped their cars to gaze skyward and pedestrians stopped and pointed. At the airport, waiting crowds cheered. The decision to reopen the airport was made yesterday.

Hoskyns speech condemned

The controversial speech attacking the people who run Britain, made by Sir John Hoskyns, former head of Mrs Thatcher's Policy Unit, was roundly condemned yesterday by union leaders, Labour politicians and Cabinet ministers. The most bitter criticism came from Sir John Nott, the former Secretary of State for Defence, who said Sir John had got it "completely and utterly wrong".



White House meeting: Mrs Thatcher and Mr Reagan

Russians deny 'invented allegations'

Soviet trade official expelled for spying

Britain has expelled another Soviet official for spying. He is the first to be thrown out in six months and the ninth in two years. His name was given as Vassil Vladimirovich Ionov who is not strictly speaking a diplomat but has been working at the Soviet trade mission in Highgate, North London, since April 1981.

Mr Viktor Popov, the Russian Ambassador, was summoned to the Foreign Office yesterday to be told that Mr Ionov should leave within seven days. The official reason is that he has been engaged in activities "incompatible with his status" - which is the usual euphemism for espionage. Soviet sources described him as a young man with a wife and small child who has been at the Russian kindergarten school in London. He is thought to come from Moscow.

Costly disappearance at yearling sale

David? Or was it the auctioneers, Tattersalls? Mr Henry Cecil said: "The yearling was not reoffered by Cliff Stud." He refused to make any further comments. Tattersalls spokesman Mr David Stoddard said: "It was re-offered as a result of a dispute in the bidding and came up as the property of Cliff Stud."

Transport union 'will back Hattersley as deputy'

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Tebbit reforms go ahead as union talks fail

By Paul Routledge, Labour Editor

Trade unionists will be given statutory rights to be consulted before striking and a secret vote on who should lead them. This will be enforceable in the courts. Those are the main elements of a trade union democracy Bill to be introduced next month by Mr Norman Tebbit, the Secretary of State for Employment, after the failure of talks with TUC leaders yesterday.

A fruitless one-hour exchange of views ended a 21-month boycott of talks on labour law reform with the Government. Mr Tebbit reaffirmed his intention to legislate on promises in the Conservative Party general election manifesto. But he insisted that the forthcoming 1984 employment law Act - which does not yet have a title - would be a "much looser garment" than the straightjacket of legal intervention feared by union leaders.

The Bill, to be introduced soon after Parliament re-assembles on October 24, will enshrine in law rights for members of unions to vote on whether it should be called out on strike and to hold secret ballots for their union executive bodies. If trade union leaders refuse to implement the new law, it will be open for individual members to take their union to court to ensure their rights are upheld. By shifting the onus to trade union members to compel their unions to obey the law, the Government calculates it will escape the charge of direct interference in union rule books and internal practices.

Vauxhall faces all-out strike from Monday

By David Felton, Labour Correspondent

Vauxhall Motors was last night on the brink of an all-out strike after decisive votes at mass meetings of more than 90 per cent of the 14,500 manual workers to start a walk out at the end of the day shift this afternoon. There is no weekend working at Vauxhall so the strike is due to take effect from Monday morning. But last night attempts were being made to arrange talks between the management and the unions.

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Advertisement for Chanel Gentleman's After Shave Balm, featuring a bottle image and the text 'CHANEL FOR GENTLEMEN'.

Store must pay damages to woman who was wrongly branded a thief

A spinster, aged 72 yesterday, won her legal battle with a store which had branded her a thief, and she hailed her victory as a landmark for individual freedom.

Miss White, of Hampden Street, York, was accused several minutes later by Mr. Stabler who at first did not identify himself but snatched her bag in an attempt to search it.

White fell costs, estimated at £3,000. After the case Miss White said she had been offered a settlement by the store of £600 several months ago. But she told them she was not interested in money.

Footballers blamed over hooliganism

Greater self discipline by professional footballers during matches, a ban on alcohol and more restrained press coverage could help to curb football hooliganism, the manager of Leeds United told a conference of senior police officers yesterday.

Mr Eddie Gray, speaking at a seminar on soccer hooliganism at the annual conference of the Police Superintendents' Association in Torquay, said footballers have a duty to show discipline and respect other players and the decisions of officials.

Players, he said, were "idolized". If they behave in an incorrect manner that could lead to crowd trouble. On the field of play there should be no gestures to the opposition, officials or crowds. Mr Gray said if a player stepped out of line he would fine him.



Leeches make a comeback

Leech, the slimy black parasites first used in the sixth century BC for blood letting, have found new popularity with plastic surgeons, an article in the latest edition of the medical magazine, Pulse, claims.

£24m boost for cheese makers

A £24m investment in manufacturing plant for British cheese was announced yesterday by Express Dairy.

Music week aims to reverse decline

The learning and playing of music in Britain is in decline, despite the orchestras, opera, ballet and festivals which are the envy of the world.

Violent video men jailed for attack

Two men who attacked a trainee shop manager after watching a video of The Warriors, a film about American gangland violence, were jailed by Winchester Crown Court yesterday.

Trireme plan for jobless

Plans are under way to build a trireme, the type of craft in which the Greeks defeated the Persians at Salamis in 480BC, in the port of Merseyside, with the help of the young unemployed.

Death case mistress to appeal

Lawyers acting for Mrs Pamela Meggison, who was sentenced to life imprisonment at the Central Criminal Court on Wednesday for murdering her wealthy lover with a champagne bottle, are to appeal against conviction.

Woman died after mugging

A verdict of unlawful killing was recorded at Battersea Coroner's Court yesterday on a woman aged 89 who died 48 hours after being mugged.



New Lord Mayor: Lady Donaldson, wife of Sir John Donaldson, Master of the Rolls, was elected as the first woman Lord Mayor of London. She was also the first woman member of the City's Court of Common Council and, two years ago, she became the first woman Sheriff. But when asked about becoming Lord Mayor she said: "I do not think it nearly as important to a woman to achieve the mayoralty as to a man."

Right-to-buy tenants win garden ruling

A Judge has told a district council, which wanted to charge tenants an extra £8,000 to buy the garden of their home, that the garden must be covered by the original price of the house.

valuation did not include the garden. At first, the council refused to sell the garden because it said it wanted it for a housing development.

Film against glue sniffing will not be seen in schools

A new code of practice to help shop assistants to spot glue sniffers is being drawn up by the Government and retailers. Details are expected to be announced before Christmas.

controls has succeeded. The Solvent Abuse (Scotland) Act, 1983. In the period from 1970 to 1981 60 deaths resulted from solvent abuse. In the past three years, however, there have been 130 fatalities. In some deprived areas one in three children aged between 13 and 15 are thought to be experimenting with solvents.

The film, Illusions: A film about solvent abuse, will not be shown in schools. That decision was criticized yesterday by Release, the voluntary agency which advises in drug problems.

calls to ban sales to young people or add foul-smelling additives to glue have been criticized as unfair and impractical by manufacturers. Some retail chains such as John Menzies and branches of Woolworth, have their own controls.

Royal breakfast hopes

Princess Anne is following in her father's footsteps in promoting British exports. On Tuesday, a week after opening Britain's first slip-formed, deep-water silo for grain exports at Southampton, she is to have breakfast with 25 international food buyers at Harrods.

They are not British products. Harrods' pork sausage, mushrooms and tomatoes are to be served. But although prime bacon is also on the menu, sunny-side-up eggs have given way to scrambled. Fried potatoes will complete the main course.

Advertisement for Shipton E12 telephone system. Includes image of the device and text: "The E12 is the only small business telephone system exclusively available from private enterprise which is approved for attachment to the public network."

Table of regional centres and authorized distributors for Shipton Communications Ltd. Lists locations like Birmingham, London, Manchester and various distributors.

STRANGE BUT TRUE.

Oddball

The CX's suspension is guaranteed for 2 years, even if you drive 65,000 miles.

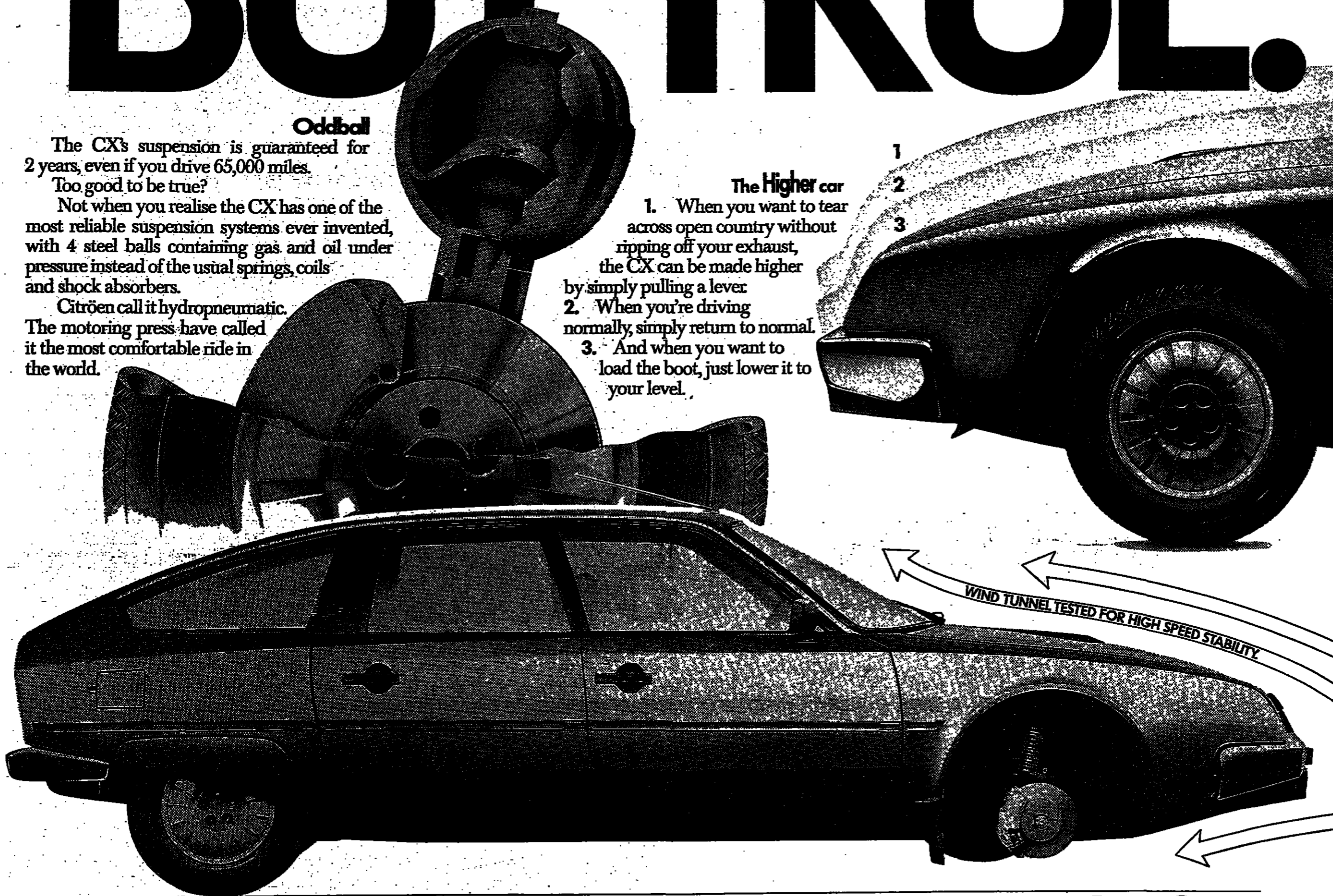
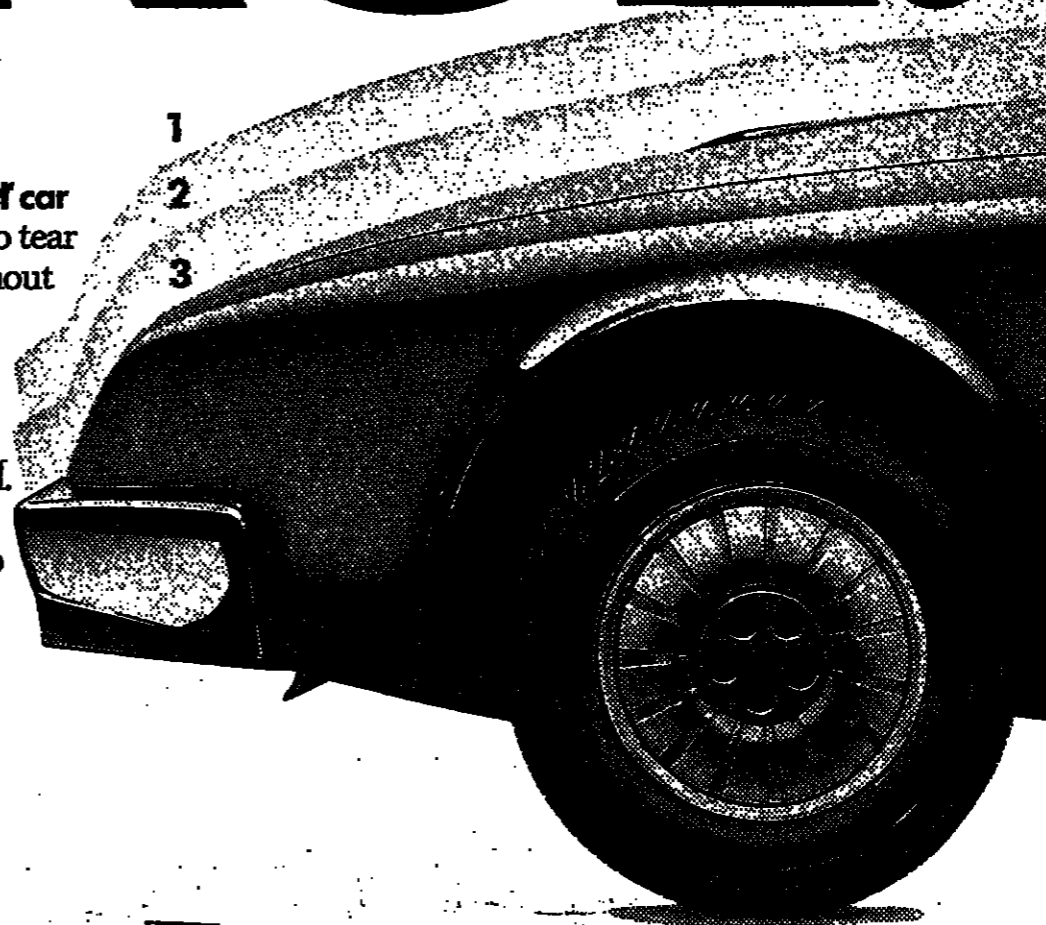
Too good to be true?

Not when you realise the CX has one of the most reliable suspension systems ever invented, with 4 steel balls containing gas and oil under pressure instead of the usual springs, coils and shock absorbers.

Citroën call it hydropneumatic. The motoring press have called it the most comfortable ride in the world.

The Higher car

1. When you want to tear across open country without ripping off your exhaust, the CX can be made higher by simply pulling a lever.
2. When you're driving normally, simply return to normal.
3. And when you want to load the boot, just lower it to your level.



WIND TUNNEL TESTED FOR HIGH SPEED STABILITY

CURIOUSER AND CURIOUSER...

Power steering that thinks for itself.

At low speeds the CX's unique VariPower steering becomes finger-light to take the muscle out of manoeuvring in and out of tight parking spaces.

At high speeds it grows progressively firmer, allowing the rack and pinion system to give taut, responsive handling.



Isaac Newton was wrong.

If a CX should blow a tyre, even when cornering at high speed, the unique self-levelling suspension will compensate automatically allowing you to carry on as normal, braking and cornering until its safe to stop.

All fitted as standard on the CX 2.0 litre

VariPower steering.	Lights to illuminate boot, ignition keyhole and heater controls.
5-speed gearbox.	Laminated windscreen.
Electric front windows.	Halogen headlamps.
Central door locking.	Rev counter.
Reclining and height adjustable driver's seat.	

The more you look into the features of the CX range the more you realise that what at first may seem a little strange, in fact makes a lot of sense.

And the strangest feature of all, their prices, makes them the most sensible luxury-car choice you can make.

However, as you're not the only person who's reading this advertisement, we'd advise you to make your choice now, before the prices go up.

Model	Engine	Price*
CX 20 (5-speed)	1995cc	£6,750
CX Pallas (5-speed)	1995cc	£7,499
CX Pallas IE (5-speed)	2347cc Inj.	£8,999
CX Pallas IE (Auto)	2347cc Inj.	£9,280
CX GTi (5-speed)	2347cc Inj.	£9,280
CX 20 Safari Estate	1995cc	£7,450
CX IE Safari Estate (5-speed)	2347cc Inj.	£8,950
CX IE Safari Estate (Auto)	2347cc Inj.	£9,235
CX 20 Familiale Estate	1995cc	£7,714
CX IE Familiale Estate (5-speed)	2347cc Inj.	£9,186
CX IE Familiale Estate (Auto)	2347cc Inj.	£9,470

...AND STRANGER STILL, £6750.

CITROËN CX

*PRICES REFER ONLY TO MODELS CURRENTLY IN STOCK AND DO NOT APPLY TO SPECIAL ORDERS. PRICES INCLUDE OUR TAX, VRT AND INSURANCE REEL, FRONT SEAT BELTS BUT EXCLUDE DELIVERY AND NUMBER PLATES. ALL HYDRAULIC COMPONENTS OF THE HYDRO-PNEUMATIC SUSPENSION SYSTEM ARE GUARANTEED FOR 2 YEARS (MAX. 65,000 MILES). SEE YELLOW PAGES FOR NEAREST DEALER. CITROËN CARS LTD., MILL STREET, BLOUGH, B2 5DE TEL. 0121 250000.

Philippines opposition to hit US bases if Reagan visit goes ahead

From David Watts
Manila

A white-robed priest invoked parallels with the downfall of the Roman Empire over the tomb of Benigno Aquino yesterday as the anti-Marcos opposition threatened to make American bases in the Philippines untenable.

In the muggy heat of the Manila rainy season Father Antonio Olague, a friend and counsellor to the late politician during his years of detention asked: "When are we going to drive away the tyrant Roman? What is it all leading up to? Will we see the end of Tyranny?"

As if in answer to the rhetorical question, Mr Salvador Laurel, a key figure in the opposition, served warning amid the candles and floral tributes that if President Reagan goes ahead with his visit next month, the opposition will hit the United States at its most sensitive assets in the Philippines: the Air Force base at Clark Field, outside Manila, and the strategic naval base at Subic Bay.

"If Reagan comes, hell say, in effect, Marcos is the one who's going to let us keep the bases. The opposition will say you're endorsing Marcos, we'll oppose the bases and the bases will become untenable if surrounded by a hostile population. Is that what you want? It is either the blessing of an unwanted dictator or incur the



Mr Laurel: "Reagan must make a choice."

of a hostile population that surrounds your bases," Mr Laurel said.

He spoke as members of the Aquino family and opposition supporters met beside the tomb for a Mass to mark the fortieth day since the politician's assassination.

Mr Reagan has indicated already that there is some doubt about his making the planned visit to the Philippines in November, ostensibly because of domestic commitments. Whichever way Mr Reagan decides, he will be of key importance in the stand-off between President Marcos and his opponents.

The clash between the two sides continue despite the President's declaration on television that government business was going on as usual. But

after the violent break-up of demonstrations by troops late last week the opposition is adopting the tactics of guerrilla war.

Protests by the opposition now tend to be more fragmented and less likely to attract government attention on the streets but are more numerous, according to Mr Laurel. There are plans for civil disobedience, but Mr Laurel declined to telegraph our punches in advance.

"We've got to live by our wits, that's all we've got," Mr Laurel said. "He's got all the goons, guns and gold."

Some elements of the opposition, however, now appear to be in favour of a compromise if Mr Marcos can be persuaded to accept their nominees and he is most unlikely to concede any places to unsympathetic jurors.

Meanwhile, Mr Aquino's son, Benigno, has been touring the country building up support for the opposition. He claims opposition is growing nationwide and is far from confined to the middle class as sometimes appears in the capital.

"The main object of being a leader is to get people to follow Marcos, so how can he be a leader?" he asked.

Editor in hiding: Mr Rommel Corro, the editor of the Manila Times, went into hiding last night as the authorities closed down the newspaper and accused Mr Corro of sedition.

Zimbabwe suspends forces chaplain

From Stephen Taylor
Harare

The Chaplain-General of Zimbabwe's defence force has been suspended pending investigation into what an army spokesman said were pronounced acts of a political nature on the six Air Force officers acquitted last month of sabotage charges.

Lieutenant-Colonel Val Rajah, who conducted a thanksgiving service with the officers' families after the acquittals, was expected to appear before an official board of inquiry. An army spokesman said the defence forces were apologetic and that Lieutenant-Colonel Rajah's suspension should be viewed within that context.

The Chaplain-General provided spiritual support for the officers and their families both before and during the trial at which he was in frequent attendance. During their months in detention the officers told supporters they had found strength through faith.

Six of the seven detained airmen were acquitted in the High Court on August 31 of complicity but were then re-detained.

Witnesses at the thanksgiving service said Lieutenant-Colonel Rajah had started by passing on a message from the airmen in which they expressed gratitude that their plight had attracted international attention and hoped that other detainees might benefit.

France hosts African summit

Habré returns as a friend

From Diana Goddes
Paris

M Hissène Habré, former rebel leader and enemy of France, now President of Chad supported by the French Government, returned yesterday for the first time in more than a decade to Paris, where he spent nine years studying in the 1960s. He was met at the airport by M Charles Hernu, the Defence Minister.

President Mitterrand is due to take part in the Franco-African summit meeting which opens in Vitteil in Lorraine on Monday and is expected to be dominated by the Chad question. More than 20 African heads of state, including some from former British colonies, are planning to attend the two-day conference.

President Mitterrand is to give a dinner for the heads of the French-speaking African countries on Sunday evening, and deliver the inaugural address in Vitteil in Monday morning.

In his speech to the General Assembly on Wednesday, he emphasized France's efforts to achieve a cease-fire in Chad, preferably through the mediation of the Organization of African Unity, with the aim of reaching a negotiated settlement "whose prime object will be to guarantee the integrity of Chad and to obtain the withdrawal of foreign forces."

Among those attending the Vitteil summit will be President Denis Sassou Nguesso of Congo who flew to Libya from Paris at the end of last week, after three days exchanges with French officials, for talks with Colonel Gaddafi, the Libyan leader, on



Changing fortunes: Mr Habré, France's former foe, speaking on his arrival, flanked by M Hernu

Chad. He is expected to report back to President Mitterrand on the outcome on Sunday evening.

France has denied reports that it sought to negotiate directly with Libya. "France has engaged in no negotiations (on the future of Chad)," M Claude Cheysson, the Foreign Minister, insisted in an interview with the Paris Match magazine last week. "It does not have the right to do so. On the other hand, it is in diplomatic contact with all the interested foreign parties."

Surprise NZ win in bridge

From a Correspondent
Stockholm

In the final round of the first stage of the Bermuda Bowl bridge championship the US second team sustained their first defeat at the hands of fast-improving New Zealand. Pakistan took advantage of the occasion to pick up ground on the leaders and to maintain the gap between themselves and Sweden, who are in third place.

Results:
Round 7: CAC bt Brazil 18-12, New Zealand bt US-2 17-13, Pakistan bt Italy 18-12, Sweden bt Indonesia 18-12.

Italy lost four of their seven matches in the first stage and though they still remain in contention for the second qualifying place on the basis of their past achievements, two more poor results might put them out of the race.

Standings after Round 7: US-2 151, Pakistan 130, Sweden 105.5, New Zealand 104, Italy 97, Brazil 88, CAC 78, Indonesia 76. The US second team seem certain to qualify, in which case they will meet the US first team in the semi-final, while the second semi-final will oppose other qualifying teams from the first stage.

Whoever they may be, France should be too strong for them and France therefore are at present the team with the strongest chance of a place in the final.

Britain explains its EEC policy

From Ian Murray
Brussels

The Foreign Office undertook a rare and significant public relations exercise yesterday to claim that Britain was badly understood inside the EEC.

Sir Michael Butler, the British representative with the Communities, summoned journalists covering the EEC to complain that many of them had failed to grasp what Britain's position was.

The misunderstanding was on two levels. The first was that Britain, contrary to what has been written about it, was an extremely Community-minded member of the EEC, interested in far more than boundary reform.

The second was that Britain had absolutely no intention of changing its position in the difficult negotiations for radical reform of Community financing. It had not been convinced by any of the arguments put forward by other member states so far.

Sir Michael, who as a senior diplomat prefers to work anonymously in the background, felt it necessary to go on record personally to lecture the Brussels press corps about its misconceptions.

Britain, he emphasized, was a committed member of the EEC and believed that it could derive important economic and political advantage from membership. It has put forward a comprehensive paper on the kind of other policies it wanted to see the Community undertake.

That said, he systematically demolished the suggestion put forward by Denmark of a five-year special "convergence fund" to help Britain. It offered, he said, too little and too short a time.

Britain, he emphasized, was not prepared to accept a short-term deal. This would mean only that Community business would get bogged down every time the item appeared on the agenda, as it would have to if there were no proper reform.

He also complained that Britain had been misrepresented as wanting to make drastic cuts in the money spent on the common agricultural policy. The British aim, he said, was to make sure that agricultural spending did not grow faster than the community's own resources.

If the Community was to be allowed a larger budget, there had to be guarantees that the extra money would not be "gobbled up" on agricultural spending.

A new set of aids to help the EEC's poorer farmers was proposed yesterday by Poul Dalsager, the Commissioner in charge of agriculture. The cost would be up to £4,500,000 over the next five years and would provide help to up to 20 times more farmers than do the present schemes.

Mr Dalsager said aid would not be readily available to farmers producing commodities in surplus, such as milk.

Russia is toughest on writers, report says

Caracas (Reuter) - At least 500 writers and journalists throughout the world have been kidnapped, detained or subjected to criminal proceedings for their political beliefs in recent years, according to a report released this week.

The Writers in Prison Committee of PEN International, a 62-year-old organization celebrating its forty-sixth congress here, said in the report that the Soviet Union was the worst offender, with 103 writers subjected to harassment.

Argentina is close behind with 99. The committee said Latin America as a whole has the worst record of the regions, with 178 writers in trouble.

While there have been tentative moves towards democracy in some countries, such as Argentina and Brazil, many writers there are repressed and

the situation in Central America has deteriorated, the committee said.

It estimates that 78 writers have disappeared in Latin America and are presumed dead, including 61 in Argentina.

Other Latin American offenders named were Cuba, Chile and Uruguay, while in Central America recent conflicts have led to the disappearance of 10 writers in El Salvador and Guatemala.

The committee said Russia still has the largest number of writers and journalists in jail, labour camps and psychiatric hospitals. Since the last PEN report in 1979 there have been many detentions.

In spite of the lifting of martial law in Russia, the situation there remains tense and seven writers are still held without trial.

Rio's rebel Indian MP condemned

From Patrick Knight
São Paulo

Eleven ministers have called for Congress to discipline Senator Mario Juruma, Brazil's first and only Indian deputy, elected from Rio de Janeiro.

In a speech on Monday the outspoken Senator Juruma said all ministers, the armed forces and the President were corrupt. He also used the word "thieves".

Ministers have called on the President of Congress to punish Senator Juruma by expulsion for behaviour incompatible with the dignity of Parliament, a procedure which would require a majority of votes in favour. Senator Juruma has been vociferous in raising questions of Indians' rights in Congress and has also pressed for Brazil's Indian Foundation, now headed by a colonel, to be administered by Indians.

He wants action to be taken where settlers are encroaching on Indian reservations

Debt-ridden Argentina faces strike

From Andrew Thompson
Buenos Aires

Argentina's two labour confederations have fixed their defiance 24-hour general strike for next Tuesday, as concern grows over a new crisis in the country's foreign debt renegotiations.

"Our patience has run out and so have our deadlines", said Senator Saul Ubaldini, the leader of one of the two confederations, which are expected to merge soon. The strike is a result of the Government's refusal to grant new wage increases. It will be held 26 days before the general election.

Meanwhile, concern is growing at the implications of a court order served on the Government which "freezes" the renegotiation of public sector company foreign debt with the foreign banks.

At stake is the renegotiation of about £5 billion of the country's foreign debt.

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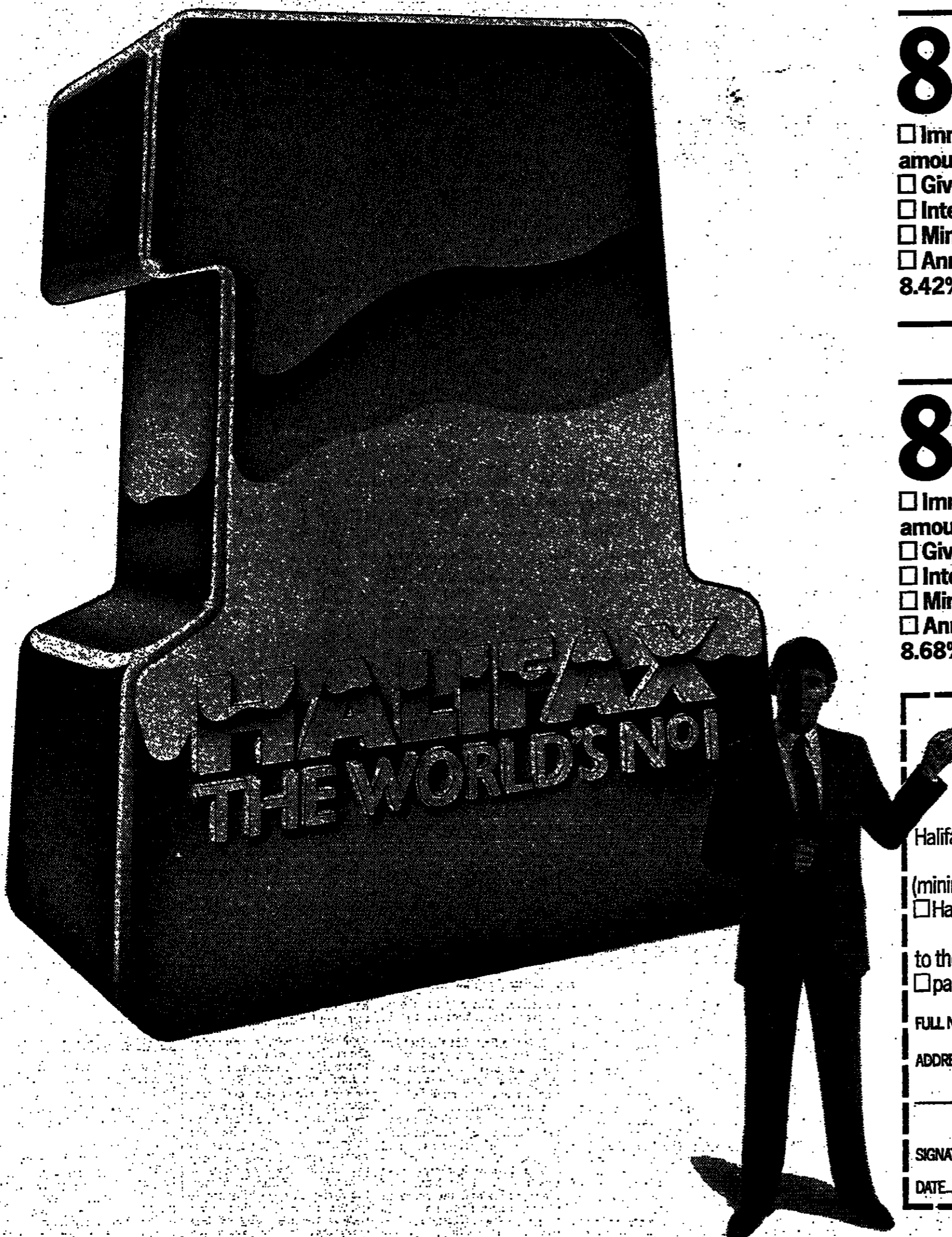
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DRIVING IS BELIEVING

SPECTRUM

When ITN launched Channel 4 News as the flagship for news and current affairs on the channel, the intention was to explain events rather than just to report them. But that ideal foundered in a lack of funds and confidence. The programme's first editor tells why heads - including his own - began to roll

How the Channel 4 news broke

By Derrik Mercer

Why do people watch TV news? Because, two Opinion Research Centre samples told ITN last December, it is concise, personal, unbiased, easy to digest and simplified to the degree that the viewer is told enough of what is going on without having to think too much. This was not an encouraging message for Channel 4 News, an hour-long programme committed to covering news in greater depth.

majority of the remaining on-screen staff searching outside ITN for jobs, Channel 4's flagship is looking decidedly leaky. As with the more public blood-letting at TV-am, it is the fate of the much-vaunted "mission to explain" that lifts the internal melodrama into something of public consequence.



Mercer outside Channel 4's Charlotte Street headquarters: how long can the "mission to explain" survive?

the arts. And there would be regular items from overseas broadcasters. The most profound difference between the two programmes, however, centred upon the question raised at the opening press conference - resources. Channel 4 News had greater obligations yet began life with barely a third of the Newsnight staff. This stark fact was pointed out to David Nicholas, ITN's editor and chief executive, the day before ITN submitted its bid for the contract to Isaacs. ITN's failure to obtain a realistic budget, Nicholas later conceded, sowed the seeds for the subsequent problems.

But ITN, smarting from the shock of losing ITV's breakfast franchise to Jay's consortium, was desperate for the Channel 4 contract. It was the only foreseeable route for expansion. Thus costs were kept ludicrously low in the budget drawn up by Paul McKee, now ITN's deputy chief executive, built around the hope that everyone would work a five-day week, a practice the union had resisted successfully elsewhere for 25 years. ITN would pitch for the contract and then proceed in the fashion it knew best: it would fly by the seat of its

(news) at The Sunday Times - thus represented a symbolic break from ITN's traditional news values. Outsiders focussed upon the programme's timing - seven to eight o'clock in the evening, when even Robin Day had once (with Newsday) failed to entice many viewers to BBC2 news - rather doubting its ability to fulfill a journalistic need. But our problem came in trying to rise to the challenge of becoming a "quality newspaper of the air" with staffing levels which would have embarrassed a regional magazine. ITN had misunderstood not only the nature of the journalism involved but also the technical problems of producing, say, eight-minute reports compared to one or two-minute "packages". The four reporters had no researchers to add depth, no film producers to add gloss.

for a serious news programme up against programmes such as Coronation Street and This Is Your Life? Our ratings were never as bad as reported, only once in the first six months averaging over a week the infamous "zero rating" of fewer than 250,000 viewers. There were also regional and statistical oddities that suggested the audience was being underestimated. Nevertheless 311,000 for December and 457,000 in February was clearly not good enough; we needed at least the 650,000 which we hit fitfully and unpredictably. A crucial debate began: Paul McKee argued we should change the concept of the programme to entice viewers away from rival programmes; I maintained we should improve the existing concept and cultivate a new audience that did not watch television in the time slot. It was an argument which I won in January but lost in June. Revamp number one brought in desks, new music and an opening news summary. There were also regular slots for science, arts and foreign news. The panic over ratings also meant that my earlier plea for ITN reporters to serve attachments with Channel 4 News was now backed by Don Horrobin, ITN's deputy editor. Audiences rose to around half a million and the new look was well received by critics. But as the evenings lengthened, audiences dwindled and the arguments began over revamp number two. This time McKee was supported by Peter Sissons, the programme's main presenter, who had swung from being its greatest champion to its fiercest critic. He had lost confidence in two of the three producers, and when I rejected his request to work only with the other producer he lost confidence in me. Now, he declared, the only way to save the programme was to make it newsworthy and go downmarket. He also thought I should be replaced by a television "professional". Hour-long news was very much Jeremy Isaacs's baby and he had been frustrated by our apparent inability to match the standards he had once set at This Week. He had been unhappy over ITN's refusal to maintain a full-time studio director after February's "cosmetic" revamp and critical of the producers for failing to provide "textural variety" between items. Maybe, he asked Nicholas, Sissons was right and it was the editor's fault?

Meanwhile, I was unhappy about new budget proposals to reduce the camera crews available to us. This jeopardized not only the coverage, which had won critical praise, but the originality, which alone offered me sufficient satisfaction to offset the superficiality of most TV news reporting. Trapped in such a cross-fire, it seemed time for a parting of the ways - and I declined Nicholas's offer to switch to another post within ITN. Hindsight makes wise men of us all, but my balance sheet still has more pluses than minuses. We widened the news to embrace many areas otherwise ignored and introduced some conspicuous new talent. The editorial team - mostly prospered, but I regret ITN's refusal to let me approach Anna Ford after the TV-am debacle. On the debit side, I overestimated the time required by Sarah Hogg to adapt her skills to television. The acute pressure on people meant that good ideas were sometimes done skimpily. The "mission to explain", abandoned in favour of a rat by TV-am, survives - just - at ITN. More money is belatedly being spent and the channel's greater popularity should rub off on the news. But will this, and the traditional autumn increase in viewers, be sufficient to stave off revamp number three? A shorter length, new time or a lurch downmarket could boost ratings but then we would never know whether a "quality newspaper of the air" can be either feasible or popular. Having been denied adequate resources and promotion, is Channel 4 News also to be denied the time that, a year ago, we all knew would be necessary?

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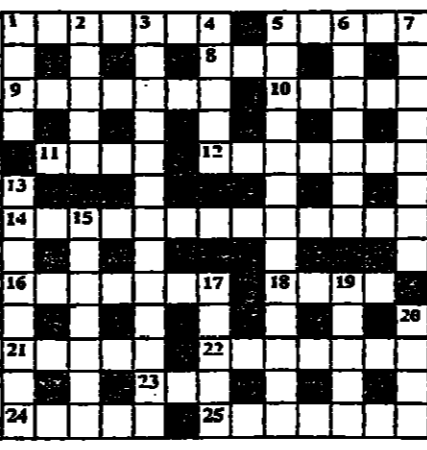
moreover... Miles Kington Chuckoffski? Ha!

A male ballet dancer was sacked from the Festival Ballet, according to a recent industrial tribunal case, because "he lacked the necessary masculinity and, moreover, lacked the strength and vigour to lift ballerinas and the like". It is the last three words which will puzzle those not familiar with ballet. We know that male dancers have to lift ballerinas and occasionally throw them back and forth like beach balls, but what is "the like" that they also have to lift? Luckily, I have recently been reading the memoirs of Dmitri Svetlanovskiy, the legendary Russian dancer who came to the West in 1918 and later represented the US in the 1924 Olympics as a weightlifter. This extract may help to explain some of the mysteries of male dancing.

devoted to my art to bother with female company much. Truth to tell, I preferred male company on the whole, and often befriended a man dancer who was lacking in the virility necessary to lift packing-crates, horses and the like, feeling sorry for him. "Then came my move to Paris, where I met with Diaghilev. He was planning a new ballet based on the machine age and was very excited at the idea of having a T-model Ford on stage. What he could not work out was how to use it, as none of his dancers could drive very well. I pleaded with him to let me dance a duet with it. He objected that the dangers of my being run over were too strong. I said that he had misunderstood me, and that I wished to carry it round the stage. But the story of how I did so, and how I was spotted by the American promoter Don Cantorini, will have to wait till another chapter." I trust this has helped to adjust the common image of the male dancer as something of a sissy.

I decided to ignore the budget. If we succeeded, we would get the extra money. If we failed, I'd have other problems. No journalist has yet won an award for good accounting, David Nicholas said approvingly. And so, once the chimera of a five-day week had been overcome, I managed to increase the 21 journalists allowed for in the original budget (excluding assistants and secretaries) to about 30 - still fewer than even a weekly programme such as Panorama but just enough to get under way. Why, then, didn't we set the world alight? For a while it appeared as though we might. David Nicholas reported to the ITN board in November that "Channel 4 News has assumed a more self-assured character than any other newly-established ITN programme had acquired at a comparable stage". Isaacs sent a similarly laudatory message. We knew too well that there were problems: some of the on-screen staff were visibly lacking in confidence, the deskless set wasn't working, studio production standards were too prone to error and our ability to analyze the main stories lacked consistency. But any hope of piecemeal reform was shattered by ratings which represented a more serious blow to corporate self-confidence than Jeremy Isaacs' envious sang-froid ever betrayed. What, though, constitutes success

CONCISE CROSSWORD (No 163)



- ACROSS: 1 Cooked roll (7), 5 Depth determiner (5), 8 Hidden advantage (3), 9 Cartaker (7), 10 Keepsake (5), 11 BBC nickname (4), 12 Taking notice (7), 14 Membrane fluid (7), 16 Japanese warriors (7), 18 Official postmark (1,1,1,1), 21 Amass (3,2), 22 Formal letter (7), 23 Postboxes (3), 24 Each one (3), 25 Guardian (7). SOLUTION TO No 162: ACROSS: 1 Pathos 5 Scribe 8 Pup 9 Advise 10 Oncoast 11 Brio 12 Threnody 14 Foolhardiness 17 Chain saw 19 Nook 21 Noctule 23 Grisle 24 DOE 25 Ashore 26 Royals. DOWN: 2 Alder 3 Hoi polloi 4 Spectra 5 Spoor 6 RUC 7 Besides 13 Nonentity 15 Ochrous 16 Downer 18 Suede 20 Ousel 22 Duo.

Harpers & Queen LORD LAMBTON IN EXILE Life in Tuscany ten years after HAPPY BIRTHDAY ANNABEL'S London's longest-running party SWING TO THE LAND The Green Alliance and the county vote COUNTRY FURS Rural minx in missing lynx £1.50 and chic at the price

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COURT AND SOCIAL

COURT CIRCULAR

BUCKINGHAM PALACE
September 29. The Princess Anne, Mrs Mark Phillips...

Forthcoming marriages

The Hon A. G. D. Leith and Miss C. M. Parkes
The engagement is announced between Gregory son of Lord Brough...

Marriages

Mr J. R. M. Weguelin and Miss V. M. Hunt
The engagement is announced between John son of Mr and Mrs T. R. Weguelin...



The roar of clogs on the Broad Walk at the Royal Botanic Gardens, Kew, replaced the noise of Heathrow-bound aircraft yesterday during the annual clog race. Students training at Kew and wearing their traditional greenhouse footwear, covered the 375-yard dash in about a minute (Photograph: Chris Cole).

Memorial service

Major-General R. A. Stephens
A memorial service for Major-General Robert Alexander Stephens was held in the chapel of the Royal Hospital, Chelsea...

Dinners

Carmen's Company
Francis Asen, Honorary Livry-Man of the Carmen's Company, was present at a ladies' court dinner...

Reception

Glaziers' Company
Glaziers' Company, Master of the Glaziers' Company, presided at a soiree held at Glaziers Hall...

Queen's Counsel

Barristers who wish to be considered for appointment as Queen's Counsel should apply to the Deputy Secretary, Lord Chancellor's Department...

Birthdays today

The Rev Gordon Berritt, 63; Lord Bellsted, 61; Lieutenant-General Sir Edward Burgess, 56...

Old Oundelian Club

The Old Oundelian Club held its centenary celebrations at Oundle School on Saturday, September 24...

St George's School

The Rev I. D. Ogilvie, Chaplain and Head of Religious Studies at Malvern College...

Baron Dean of Beswick

The life Baron was conferred on Joseph Jabez Dean by the Queen on the name, style and title of Baron Dean of Beswick...

Lady Donaldson to be Lord Mayor

Alderman Lady Donaldson was elected Lord Mayor of London yesterday. She will be admitted to office on November 11.

Glaziers' Company

The following have been elected officers of the Glaziers' Company for the ensuing year: Master: Mr P. S. London...

Veterinary award

Professor I. A. Silver, professor of comparative pathology at Bristol University Medical School...

Latest appointments

Latest appointments include: Mr P. I. Walters to be a trustee of the National Maritime Museum...

Latest wills

Latest testate includes (net before tax paid): Alan W. Henry, of Evesham, Warwickshire, died testate on September 21, 1983...

Church news

Scottish Episcopal Church
The very Rev A. Whittaker, Provost of Glasgow Cathedral, was appointed to be Rector of St Columba, Granton, Edinburgh...

Science report

Using lasers to clear blood vessels

The use of lasers in medicine has developed rapidly during the past two years. The success, begun in ophthalmology with the use of blue-green light from argon lasers to stop bleeding...

OBITUARY MR ALAN MOOREHEAD Journalist and author

Mr Alan Moorehead, CBE, AO, who died yesterday at the age of 73, had had a notable career as a journalist, particularly as a war correspondent...

Moorehead was one of the very few contemporary writers who have successfully made the transition from popular storyteller to history writer...

He began his newspaper career in his native Australia, but made his name as a war correspondent for the Daily Express in the western desert. British generals in those days were seldom disciples of the popular press...

Moorehead had been appointed OBE in 1946, and was appointed an Officer of the Order of Australia in 1978. He married in 1939 Lucy Vincent...

DR HARRY EVANS

Dr Harry Evans, OBE, died in Severn on September 21 at the age of 76. He was one of a select band of Welsh graduates who became outstanding figures in the world of tropical agriculture...

Evans set rigorous standards for his own research and was particularly skilled in writing his work so that the literature on sugar cane is enriched by his many papers...

ENTERTAINMENTS

English National Opera
The English National Opera presents 'The Pirates of Penzance' at the Royal Opera House...

OPERA & BALLET

English National Opera
The English National Opera presents 'The Pirates of Penzance' at the Royal Opera House...

CONCERTS

Barbican Hall
The Barbican Chamber Orchestra performs 'The English Suite' by Ralph Vaughan Williams...

THEATRES

ASTORIA Theatre
The Astoria Theatre presents 'The Pirates of Penzance' at the Theatre Royal, Drury Lane...

LA VIE EN ROSE

LA VIE EN ROSE
The musical 'La Vie en Rose' is currently running at the Theatre Royal, Drury Lane...

ART GALLERIES

Barrington Gallery
The Barrington Gallery is presenting 'The English Suite' by Ralph Vaughan Williams...

B. 3. 10. 83

THE ARTS

Cinema

Bountiful vision of a beleaguered romance



Always alone: Lili Monori and Miklos Szekely in 'Forbidden Relations'

Forbidden Relations (18) Gate Bloomsbury

Olivia (PG) Rio

Something Wicked This Way Comes (PG) Odeon Haymarket

Without a Trace (15) Studio Oxford Street; Cincuenta Pantion Street

Films about incest have been rare... Forbidden Relations is a film about incest... Zsolt Kezdi-Kovacs was struck, along with other Hungarian newspaper readers, by the case of a peasant brother and sister whose happy cohabitation - interrupted only by periods of imprisonment and other temporary forced separation - has been blessed with a brood of strong, healthy and contented children.

unable to comprehend it, they set up house together. Fodor, once a drunk and womanizer, reforms and becomes a loving husband and (when Juli bears a child) father. He is sent to prison. On his release they resume the relationship. A second pregnancy means prison for both of them. A car's parole for Juli to have her child, finds them still unrepentant, incredible - and happy.

They are helplessly, beautifully, in love. Theirs is the amour fou idealized by the Surrealists. They cannot help themselves. Wherever they are, in the fields or the ramshackle nest they have built themselves, they tear at each other in cheerful, unrestrained passion, oblivious of all else.

The film is adapted from Dorothy Bussy's novel, published in 1849, about the emotional tensions and torments within an elegant French finishing school for young ladies in the 1880s. The deep, troubled and long-standing relationship between the two principals (Edwige Feuillère and Simone Simon) is constantly vulnerable to new, sentimental attachments with the students, and comes to a fatal crisis with the arrival of the innocent Olivia (Claire Olivia). Even in this print Jacqueline Audry's sensitivity to period dress and setting, and her perception of sentiment under stress, are evident, as well as the undating fascination of Edwige Feuillère.

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since he made 'The Great Gatsby' before that he had made only five films since 'Room at the Top' in 1959. Now he turns up in Vermont, as director of an adaptation of Ray Bradbury's novel 'Something Wicked This Way Comes', produced by Walt Disney. It is a very tricky undertaking. The story is an elusive Faustian fable about a carnival where the deepest desires of the patrons are fulfilled, but at the price of becoming exhibits in the waxwork show run by the Mephistophelian proprietor, Mr. Dark (Jonathan Pryce). All this is witnessed by two small boys who both have parental problems - one with a father too old to make close contact with his son; the other with a runaway father and feckless mother. Somehow (and Ray Bradbury's own script fails to make the connection between the themes) what the boys witness in the carnival brings them to better self-understanding.

Without a Trace, with its story of the abduction of a seven-year-old boy, touches a subject of current popular concern; and the determinedly unsentimental playing of Kate Nelligan as the mother, and the realistic picture of police procedures (if you accept that the New York police would rarely dedicate such manpower to the case), at first promise a documentary interest. Gradually, awareness of emotional tricks being played - the false trails, false alarms and such manipulations as the problems of the patient cop with his own child - build up, until the shamelessly concocted tear-jerking finale.

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Television Computing cracks

It seems there are new industries coming through and one of them, growing apace, is Computer crime. Thames's TV Eye, produced by Alan Stewart with Peter Frenderghast reporting, took a quite entertaining look at it last night.

A computer security expert - an ancillary industry which also appears to have a promising future - estimated that sharp operators with a mathematical bent were creaming off more than £100 m. a year in Britain. This might, he said, be only the tip of the iceberg because victims tended to be the kind of people who would not want a breach in their security bruited about.

One case described was that of a bank employee who had access to a master tape and therefore to his and everyone else's account. He transferred £189 to his to pay off a credit card bill, £1,500 to a friend's account, then, growing bolder, £182,000 to another friend's.

Then there was the Scots clerk, short after a heavy Christmas. He created five bank accounts in fictitious names and the bank computer paid expenses into each. Computers, he reflected, after serving 18 months in prison, were "very useful things".

A computer science student, formerly at Stirling University, told how he had gained access to the university computer and to everything about that institution, including a forthcoming examination paper. To evade detection through over-use, he created five new identities for himself. Finally, he owned up but, he said, the system "will always be open to someone with a bit of intelligence and know-how".

We saw members of the West Midlands Fraud Squad back at school learning about the bewildering number permutations of crime. One asked what he should take into custody if he discovered a crime? Nothing, it seemed. Just leave everything as it was. Well, that has not changed, anyhow.

Opera Exuberant carnival

All the lofty aspirations of opera seria have been banished by the Buxton Festival Opera in their production of Vivaldi's Griselda, reviewed from their home territory on this page by Hilary Finch and now brought to London together with Gounod's La Colombe.

It is the company's first season in the capital, but it is the second time that Griselda has been heard here. The English Bach Festival were the pioneers with their concert performance five years ago. Then we did not have the benefit of the comic intermezzi provided this time by The Madrigal Show to lighten the conventionally drab plot.

In fact in this production the pantomime, intended to serve also as a device for establishing time and place, threatens to dominate rather too much. Johnny Ball leads his troupe through some endearing tomfoolery between the acts providing a patter of painfully comical jokes with perfect timing.

Today, just as in 1735, when the opera was first performed in Venice, audiences applaud not the story but the arias. It does not matter that the source of the text goes back to Boccaccio's The Decamerone. Goldoni's libretto includes enough baroque embellishment of what was originally a simple story, with its sub-plots of unrequited love and confused identity, to

David Robinson

Advertisement for the National Theatre featuring various operas and plays from October 3rd to 8th, including 'The Beggar's Opera' and 'The Rivals'.

Concerts

RPO/Dorati Festival Hall

When Antal Dorati turned his back on his old orchestra to conduct a subornly mute audience in an exuberant National Anthem, the start of the Royal Philharmonic's season seemed, in its own way, every bit as characteristic as each orchestra's opening concert has been so far. And the three swashbuckling Dvorak Slavonic Dances that followed, as if from the end of the pier, seemed indicative, too, of a season which is obviously out to woo the hearts and the purses of a benignly smiling public.

But it was above all sturdy, enduring virtues that characterized an evening which culminated in a Brahms Fourth Symphony of single-minded direction and cumulative might. It was a reading of confirmation and affirmation, rather than of seeking and finding: the RPO's strings, as full-bodied and resilient in ensemble as I have ever heard them, were never tempted to luxuriate, nor the wind to contrived questioning.

The most testing central section of the slow movement became a finely balanced piece of chamber playing, with the viola and cello duelling back to the full-strings capitulation with a mastery of proportion. A word, too, for Jonathan Snowden's fine, chill flute solo in the finale.

Jean-Louis Steuerman Queen Elizabeth Hall

You can forget all that stuff in the French press about "a new Glenn Gould", but Jean-Louis Steuerman ought certainly to be heard. He has vitality and confidence, and his playing on Wednesday evening suggested that he is on his way to a quite individual style of interpretation.

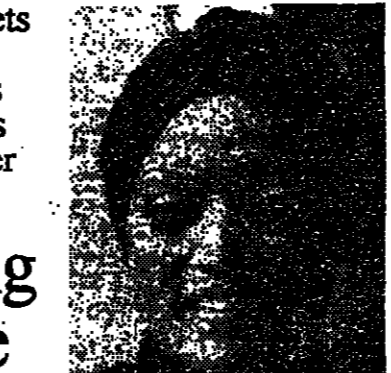
Mr Steuerman reappeared through with another Tocatta, Schumann's Op 7. Here the furious manual activity always served a musical purpose and the brief strands of melody that managed to survive amid the composer's unremitting pattern-making were all duly identified and brought forward.

Obviously it was a mistake to play two Partitas in the same programme, but the substantial opening Tocatta of No 6 was given just enough declamatory feeling and sounded just sufficiently like an improvisation. Here the Corrente was much better; the Allemand, Air and Sarabande were strikingly expressive. This was a good preparation for the different worlds memorably visited after the interval.

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Hilary Finch meets Jessye Norman (right), who has waited until this week to make her Met debut



Perfecting patience

Ten years ago, a new production of Les Troyens came to the Met at the time of Kubelik's proposed takeover. It played for only one part of one season.

It was as Cassandre that she made her Covent Garden debut in 1972 ("Troy falls, Norman conquers"), quipped one headline, the same year as her La Scala debut in Aida. But for the most part of the late 1970s Jessye Norman withdrew from opera to develop her recital career. Why?

"Well, as long as seven years ago I'd had enough experience to know what I didn't want to do, and that was all those things that are wanted by opera houses all over the world: They need big-voiced, dramatic sopranos, and they're willing to try to make one out of anybody. I knew I liked communicating with an audience in this way, and that I'd like to be able to do it for a long time. And I can't think that if I'd agreed to sing Gioconda and Trovatore at 26 or 27 that I'd be around to speak about it now. My voice, and I know each other pretty well, you know."

So, the Met has had to wait for Jessye Norman from Georgia. "There didn't seem any real rush - I'm just not in a great hurry about things. I decided a long time ago that for any opera-house it would have to be the right role at the right time and place. Now Dido and Cassandre is something I really want to do."

She has used the intervening years since her first Cassandre to explore, in her characteristically thorough and meticulous way, the broader world of French music. I spoke to her during her time as Phédre at Aix-en-Provence's Hippolyte et Aricie, an opera which has deepened her insight into Berlioz himself. "Both Rameau and Berlioz set their texts so beautifully - studying both in depth has been quite inspirational. And both are such wonderful dramatists, giving each character her own special music, years before Wagner's definitive ideas. As with Phédre, so with Dido. The game is up from the beginning, but she has to go through with it and Dido's is a majestic, queenly torment, if I can put it that way. ... As for Cassandre, she has only two arias, and the rest is splutterings, which fits so exactly her own visionary mental torment."

Cassandre was particularly close to the heart of Berlioz. "O ma noble Cassandre, mon héroïque vierge!", he wrote at

Advertisement for a performance of Jules Massenet's Werther at the Royal Opera House, featuring conductor Jacques Delacôte and cast including Yvonne Minton and Giacomo Aragall.

Advertisement for the film 'Forbidden Relations' at Gate Bloomsbury, featuring Luchino Visconti's 'The Leopard' and 'The King of Comedy'.

Advertisement for Queen's Theatre featuring Penelope Keith in 'Hay Fever' by Noel Coward.

David Robinson's review continues, discussing the production of Griselda and the performance of Jessye Norman.

David Robinson's review concludes with praise for the production and the performance of Jessye Norman, noting her perfect timing and the quality of the music.



**The new Ford Orion.
A modern variation on
a classical theme.**

The Orion is a splendidly comfortable, classically styled little saloon. But with front wheel drive, a five-speed gearbox* and all Ford's latest electronic technology, its engineering is strictly contemporary.

The Orion is a brand new addition to the Ford line up. A compact five seater with four doors and a conventional boot, its styling is traditional.

But that's where tradition ends and 20th Century technology takes over.

For, as you're about to discover, the Orion is no throw-back to the past, but a thoroughly modern car - one which introduces new standards of comfort and refinement to its class.

The Orion is available as a GL, Ghia or Ghia with fuel injection. The latter is designed for the driver who likes his luxury combined with speed. (It will reach 116 mph and accelerate to 60 mph from rest in only 8.6 seconds†)

But let's look round the model that's most typical of the range: the Ghia.

Like much classical design it has a certain economy of line.

There is no unnecessary decoration. It doesn't need any. Its beauty is that everything is strictly functional. The bumpers, for instance, are made of light-weight polycarbonate which springs back into shape after minor knocks.

When you open the door, the first thing you notice is that air of calm that comes from cat pile carpet and tasteful cloth upholstery. You're back in civilisation.

The driver's seat, a new design, is generously padded and holds you firmly. It even has an adjustable support for the small of your back.

You'll find the latest equipment at your fingertips.

Power adjusted, heated mirrors, variable speed intermittent wipers and a multi-function digital clock are among the many standard features.

The dashboard bristles with switches and warning lights for everything from low windscreen washer fluid and oil levels to worn disc brake pads. So you seldom need to open the bonnet.

Then there's the ventilation system. This doesn't just keep you warm, it keeps you fresh too. Because it supplies cooler air to your face than your feet.

And such is the attention to sound deadening that even the holes that carry wiring from the engine compartment into the car are sealed against noise.

Here's another novel feature. The radio

aerial is built into the back window, which is bad news for vandals because there's nothing for them to break off. Signals are actually received by the heating elements in the glass.

A stereo radio cassette with four speakers and a 'joystick' balance control is standard. So are central locking, a sun roof which tilts or slides, electric front windows and tinted glass.

As for your passengers, we don't treat them like second class citizens. The front passenger's seat has an adjustable lumbar support just like the driver's. And one of the best features of the Orion is the way you can stretch out in the back. There is more leg room, knee room and head

in the back seat fold down. (They're split 60/40.) So if you have to carry something large and awkward, a double bass for instance, you can push it through. It's the next best thing to having a hatchback.

Now let's look under the bonnet.

You've a choice of engines, 1.3 or 1.6 litres in the GL and 1.6 or 1.6 with fuel injection in the Ghia.

These are the proven CVH engines, over a million of which are already on the road.

The engines are, of course, mounted transversely and drive the front wheels, which partly explains why there's so much space inside the

Orion in spite of its compact dimensions. It's the ideal layout for a car this size.

Among other engineering landmarks are tappets which adjust themselves and need no routine maintenance, electronic ignition that stays in tune for life, and a unique alloy cylinder head design featuring hemispherical combustion chambers.

The figures†† in the table speak for its efficiency.

Standard service intervals are 12,000 miles with only a minor service needed at 6,000.

You've also a choice of gearboxes. A 5-speed manual is optional with the 1.3 litre engine and standard with the 1.6 and 1.6i. While the automatic is an option with the 1.6. It's another engineering breakthrough, in that it features a mechanical by-pass which gradually takes over from the hydraulic drive as your speed rises.

This accounts for the remarkable fuel efficiency of even the automatic Orion††

Suspension? Predictably it's all independent. As befits the character of the car we've tuned it for comfort. But, although this

means it's quite soft, there's very little body roll.

The 1.6i Ghia is set up rather more firmly with a rear anti-roll bar and gas-filled shock absorbers. So it handles more like the latest Escort XR3i.

You can see the new Ford Orion at your local Ford dealer now. We think you'll agree, it's a modern classic.

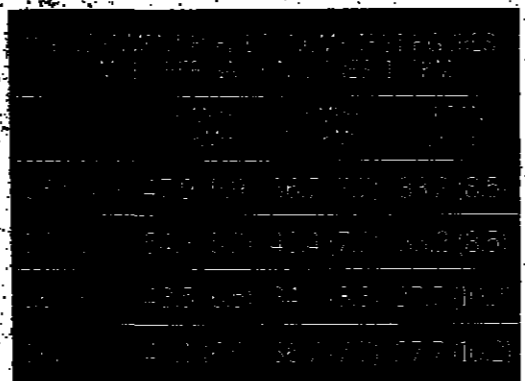
*Standard with 1.6 engines, optional with 1.3.

†Ford computed figures.

Car illustrated has optional metallic paint and rear seat belts.



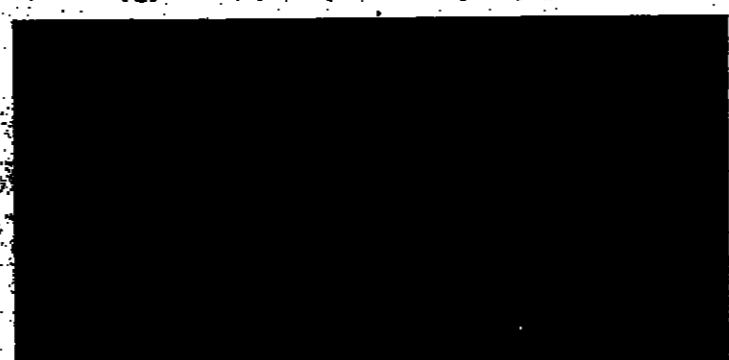
On pile carpet and cloth upholstery, you're back in civilisation.



Over 54 mpg from a 1.6 litre 5-speed at 56 mph.



Comprehensive instrumentation and stratified ventilation system.



Hatches in back seat fold down to increase luggage capacity.



Five-speed gearbox standard on 1.6 and 1.6i models. Automatic an option on the 1.6.

room than in any car in its class. Not only that, but efficient use of space has enabled us to recline the back seat to a comfortable 27 degrees, so you can really sit back and enjoy the ride. It makes all the difference after an hour or two on the road.

Such thoughtful touches as an illuminated vanity mirror, delayed action courtesy lights and seat back map pockets are all standard in the Ghia. So are the rear seat head rests.

Luggage space? The Orion's boot, which incidentally has a remote control release, is huge (13.5 cu ft). Not only that, but two hatches

FORD ORION 

Br

RECENT ISSUES

Table listing recent issues with columns for title, price, and other details.

1982-83 High Low Stock Price Ch'ge % Yield

Table of stock prices and yields for 1982-83.

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MARKET REPORT by Michael Clark

US hopes lift Ladbroke

ACCOUNT DAYS: Dealings began, Sept 19, Dealings end, Sept 30, Contango Day, Oct 3, Settlement Day, Oct 10.

equity market remained calm. Dealers reported firm under-... Ladbroke, the leisure to property group, is again looking West for further rich pickings.

After experiencing its first big win in the US property market, Ladbroke, the leisure to property group, is again looking West for further rich pickings.

At least that is the word in the stock market where the shares raked ahead 8p to 213p on reports that the group had landed two big state lottery contracts.

Massachusetts and New York are the two states being mentioned and could be big news for the group already experienced in betting and gaming. But last night Ladbroke denied the stories.

Mr Derek Sate, director: "I don't know anything about it. I had heard the share prices had gone up."

In the past few years Ladbroke has involved itself heavily in the property market in an attempt to diversify and move away from its old image of betting shops. As a result pretax profits last year were almost unchanged at £31.4m as the group completed the change over.

Meanwhile, despite the siege conditions outside the market, with anti-nuclear demonstrators making their views felt, the FT Index added 2.8 to close at 699.7 with blue chips mostly higher at the close. ICI has applied to the New York Stock Exchange for a listing of its American Depository Re-

ceipts on Wall Street. Dealings are expected to start on November 1. ADR's have been traded in the US since 1928 and are now issued by American banks. But the company says ICI stock has not previously been listed in the US nor has the company actively supported the issue of ADR's.

The move probably follows strong support for ICI and other leading blue chip shares by American investors. Last night a spokesman for ICI confirmed that American investors held ADR's totalling 7 per cent of the group's entire issued share capital. The price rose 8p to 536p on the news.

Another US favourite, Glaxo also found increased support climbing 10p to 795p. Glaxo's anti-ulcer drug, Zantac, now sells in the US market and the figures seem to improve week by week.

Glits continue to look for an imminent cut in interest rates, but once again the Bank of England appears in no rush to appease them. Prices in longs ended the day virtually unchanged in quiet trade with the Government broker able to report that tenders for the new

11,500s. The Kuwait Investment Office has increased its stake in Kenning Motor Group, the car dealership. It now owns 5.44 million shares, or 12.92 per cent of the total, under the name of Securities Management Trust. The shares lost 1p to 104p. Shares of London jobbers Akroyd & Smithers continued to be marked higher ahead of the end of the group's financial year today. Analysts reckon new issues and a strong gilt market could mean another set of bumper figures.

Shares of Twinlock, the office equipment company, were suspended on the USM at 60p yesterday, while Acco World Corporation, a Chicago-based office equipment company, prepared to make a bid. Acco has already agreed to buy the British Technology Group's 23.8 per cent stake in Twinlock and the Cornish American Investment Trust's 10 per cent. Acco will now launch a full bid for the remaining share capital of Twinlock at 71p per share with the full blessing of the Twinlock board.

On the foreign exchange the pound closed 0.1 cents higher at \$1.5005.

Just back from his visit to Houston, Texas, Mr Chandra Singh of Ravensdale Securities, has decided to give a helping hand to Metal Sciences, which he brought to the USM in July at 11p a share. Yesterday his brokers, Statham Duff Stoop, bought an undisclosed number of shares which succeeded in lifting the price 4p to a new high of 33p.

tap £1,000m of Treasury 9% per cent convertible 1988 had been allotted in full at the minimum tender price of £96.50p. Dealings start later today.

On the foreign exchange the pound closed 0.1 cents higher at \$1.5005.

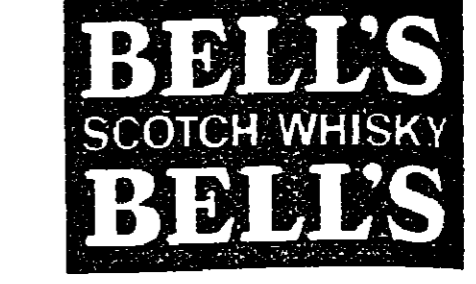


Table listing various stocks and their prices.

SHIPPING

Table listing shipping companies and their prices.

MINES

Table listing mining companies and their prices.

FINANCIAL TRUSTS

Table listing financial trusts and their prices.

INSURANCE

Table listing insurance companies and their prices.

PROPERTY

Table listing property companies and their prices.

PLANTATIONS

Table listing plantation companies and their prices.

MISCELLANEOUS

Table listing miscellaneous companies and their prices.

UNLISTED SECURITIES

Table listing unlisted securities and their prices.

Sterling: Spot and Forward

Table showing sterling spot and forward rates.

Money Market Rates

Table showing money market rates.

Other Markets

Table showing other market rates.

Dollar Spot Rates

Table showing dollar spot rates.

Euro-Deposits

Table showing Euro-deposit rates.

Gold

Table showing gold prices.



British Institute of Management

The present upturn in the economy presents an opportunity and challenge for managements. We examine the unique role of the BIM in providing both the voice and support for the nation's managers.

It is an inconvenient but unavoidable fact that Britain boasts in the British Institute of Management the largest organization of its kind in the world, but suffers, and has suffered for over 30 years from a savage decline in industrial competitiveness and efficiency.

It is true too, that the BIM, which today has more than 70,000 members, has always been clear sighted in what it sought to achieve. Its annual report says it aims "to advance, by means of education, information and representation, the highest achievable levels... on managerial professionalism and practice within the United Kingdom," a message which has its roots quite firmly in the foundation of the institute in the early post war period.

distribution and services, we have successfully coped with major changes in the pattern of our trade and, in particular, we have switched from trading with the Commonwealth with its specific markets to trading with Europe, and its quite different market requirements.

All that is true, and convincing too when forcefully argued by Mr Close. But it is also true that down the years the BIM has tended to be overshadowed by the Confederation of British Industry, and more recently the Institute of Directors. There exists in the public mind a feeling that it is somehow unnecessary, or even superfluous.

Difficult path to tread

There was no doubt that a large slice of the membership was looking then for a B.U.M. - a British Union of Managers - but that is not what they got. What did happen was that the BIM, after various constitutional changes and much heart searching did set out to represent "the view of management" in Whitehall, to the civil service, government and opposition alike.

From its founding days until the mid 1970s this feeling was less marked if only because the BIM was then solely an educational organisation and, as postwar Labour Government, pressed for the creation of an educational body, which would see that the lessons and experiences of wartime industry were not lost. It would see to it that the spirit of cooperation, teamwork and efficiency which characterized many wartime factories would be continued and extended in the post war period. It was created, in short, with high ideals and hopes.



Roy Close, director general of the BIM: taking criticism in his stride

generation of publicity by the Institute of Directors. The BIM in contrast, because its members cover every conceivable shade of political opinion has to move cautiously. All its submissions are put together only after exhaustive consultation with its nationwide network of branches.

But after several years of struggle the BIM can now claim considerable success. It is now part of the regular consultative circuit of government, and as much as governments listen to anyone on industrial and economic matters they appear to respond to the dripping tap, the consistent pressure on carefully selected topics, which the BIM feels are within its province.

All this has its price however, and the combination of increased activity and high inflation has left the BIM facing a series of cash crises - not all together dissimilar from those

which seemed to afflict industry proper. The response has been twofold; first a successful drive to expand membership, and second the decision to move a substantial proportion of the services out of central London.

Improved viability has also led to increased vitality. In recent months the BIM has launched a series of initiatives to bring greater benefits from its core of expertise - the most notable being the launch of a computer bureau in partnership with PE International, and a joint venture with Professional Publishing Ltd, part of the Thompson Organization, which should lead to the commercial publication of much more of the BIM's in-house manuals, research and advice.

One difficulty is that it is difficult to know why people join an institute like the BIM.

True the British love institutes and a slice of the membership presumably wants nothing more when unemployment is high than to have the initials after their name. A further slice are undoubtedly attracted by the monthly magazine, *Management Today* produced for the BIM by Haymarket Publishing, and others by the forum the BIM provides through its regional branches to meet other managers and discuss specific management problems.

But the strengths and weaknesses of the BIM cannot realistically be separated from the society in which it operates. When society as a whole was against the pursuit of profit as the only goal for a manager then it was unrealistic for the BIM to try to pursue this line. But as attitudes change, and the need for a healthy and profitable industrial sector becomes more widely appreciated, then the BIM can press harder the cause of efficiency.

Anthony Hilton
City Editor

Pulling in the brighter pupils

One of the great problems faced by instructors in business management in Britain is that too many people do not take the subject seriously. While a child at school may legitimately aspire to become a member of the legal, medical or accountancy professions, and would probably be encouraged to do so by parents and teachers, he would receive no such support if he selected management as a career. It is clearly not a profession in the accepted sense - nor indeed should it pretend to be, for management is about performance, getting results and

frustrating objectives: all things which are well down the list of professional priorities. But in consequence management education is invariably treated as either a "poor relation" or as an irrelevance - an attempt to put a veneer of respectability on to what is often still thought to be a down-to-earth trade best learnt on the job.

The British Institute of Management is trying, as part of a long-term project, to get schools to think differently about management, and to encourage more of the brighter pupils to choose it, rather than drift into it as a career. But this is a task which involves much educating of the educators and which is made only a little less daunting by the recent introduction of computer-based management games and competitions for sixth-formers.

But the bulk of management education takes place after the classroom has been left years behind, and it is here that the BIM has played its most significant role. Because education was the main reason for its creation, it is a natural corollary that today there is hardly any educational board or lobby in which the BIM is not involved. What the BIM thinks of management education is therefore a strong influence on decision-making bodies throughout the country.

The BIM has two great assets in fulfilling this role. First, it is not an examining body, having discontinued that function more than 20 years ago, and can therefore criticize courses arranged by other bodies without being accused of having an axe to grind.

Second, its membership includes people from other walks of life than industry and commerce, in which there are no managers so-called - the police, the church, the armed services and, of course, the educational institutions themselves. This diversity of background strengthens the interest of the members in the essentials of management. As a result a constant flow of information, ideas and suggestions comes from the branches and from the seminars and courses the BIM runs on its own account.

Complaints about management education tend to go in cycles. Mr John Wilson, director of the BIM's information and advisory services, says, "The period since 1979 has been fairly turbulent as the onset of recession increased dissatisfaction with the performance of

management in general, and with the way managers were trained - or, more often, not trained. But as the recession has eased so has the level of dissatisfaction.

There remains, however, the unresolved problem of making the courses fully relevant to ensure that the student with little experience does not acquire a purely theoretical training and that the manager taking time out for a course does acquire the theoretical knowledge he needs to complement his practical experience. The obvious way ahead, in the BIM's view, is for more successful managers to take time out to teach, "as they do in North America and in the forces here, where it is taken for granted that a good officer also has to be a good teacher," Mr Wilson says.

Students now more aware

Lobbying is inevitably a slow process but Mr Wilson can point to some notable successes. One problem the BIM identified was that students pursuing a specific training, such as a branch of engineering, almost invariably, unless they were exceptionally brilliant in their chosen discipline, finished up in management. But while they learnt a great deal about engineering they learnt, virtually nothing about management. Now, however, curricula are being amended to include at least an awareness of management; it may not be entirely what the BIM would like to see in every instance, but it is certainly progress.

In the areas it can influence directly, it has also taken some notable initiatives, the most widely praised being the programme of boardroom seminars in which a few senior executives get together for intensive discussion of specific problems - often with civil servants or other senior "outsiders" in attendance. The results are of course confidential but participants in the programme speak highly of its value.

As a result of these and other initiatives, Mr Wilson is happy with the broad direction of management education, but is far from happy with its overall impact. He points out that there are still far too few managers who have received sufficient formal training, and hundreds of thousands of them who have received none at all. AH

England's first and most successful Enterprise Zone celebrates 3 years hard work

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CORBY WORKS for:

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CORBY WORKS for:

Commodore
European market leader in Micro-computers.

CORBY WORKS for:

Oxford University Press
The world's most distinguished University Press has opened publishing's most modern distribution centre.

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The UK's largest importers and processors of marble and other natural stone for the construction industry and monumental trade.

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ABF - Britain's biggest baker - has built a new flour mill.

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Corby Industrial Development Centre
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(05363) 62571; Telex 341543. Please send me The Works.

Name: Position:
Company: Address:

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Managers among the best, and bravest

British middle managers today are among the best in the world. Better educated than their predecessors, they are also better equipped for the tasks ahead as a result of being "tempered" by the fires of recession.

This is the consensus view from a selection of the many distinguished captains of industry whose active involvement with the institute is one of the most impressive aspects of the BIM.

"Our best operation is run by an Englishman appointed by local management in Germany," says Sir Trevor Holdsworth, chairman of Guest Keen & Nettlefolds and vice-president of BIM. British managers not only have considerable innate ability but they have also had to learn flexibility, adds Sir Trevor, whose own favourite motto has become "True wisdom lies in the masterful administration of the unforeseen".

A shake-out of administration layers means that middle managers now have to be given much more freedom. In order to exercise this scope for action wisely, Sir Trevor's advice to all grades of management is to "remember that training needs to be continuous". "It is no good going to business school for a year and thinking, 'that's it'."

British managers have served their country well during the worst recession experienced recently, but no one is ever sufficiently prepared for change, believes Mr Lawrence Tindale, deputy chairman of Finance for Industry and chairman of BIM.

He feels that we probably still lag behind Japan and the United States in our managers' knowledge of new developments in technology and a lot of self-education is needed if they are to forge ahead.

"The modern generation of middle managers has learned

that, with an educated labour force and a sophisticated market, the true role of leadership is to do with articulate communication. It is not simply a matter of passing messages down to the shop floor" commented Mr Deryk Vander Weyer, who takes over the deputy chairmanship of British Telecom on October 1. "The older generation was rather authoritarian in the hierarchical sense and were not good communicators with either their customers or their labour force," he says.

Need for courage and personality

The most difficult thing to learn, he believes, relates to the implementation of decisions. "It is not usually very difficult to see the route you should go," he says. "The difficult thing is firstly to have the courage to implement a sound decision, and secondly to have the personality and character to persuade other people to go along with it."

The recessionary climate up to now has made it difficult for middle managers to be commercially innovative, says Mr Weyer, who is chairman of BIM's Board of Companions—an inner circle of senior business leaders.

"They have tended to get trapped between trade union demands on the one hand, and the desires of boards of directors to compromise for the sake of a quiet life on the other," Mr Weyer believes that managers may need to learn how to take risks in the entrepreneurial sense if they are to meet the challenge of the promised economic upturn successfully.

Mr Robert Horton, chairman and managing director of BP Chemicals, has some doubts as to whether the present gener-



Sir Austin Bide: management starts with the chargehand: above from the left: Sir Trevor Holdsworth, Lawrence Tindale, Deryk Vander Weyer and Roger Hurn.

ation of managers has sufficiently adapted to technological change. He points out that very few managers have been taught about new technology needed by companies at school or university. Like doctors, lawyers or other professionals, managers should make sure they regularly read relevant books and journals to keep ahead of new trends and developments, he believes.

Sir Austin Bide, the chairman of Glaxo who also became non-executive chairman of BL last year, also emphasises the need for greater professionalism in management. Sir Austin, who holds the BIM Gold Medal in recognition of outstanding achievements in the management of the Glaxo Group, believes that management starts with the charge-hand. "The gifted amateur was very useful once, but life in business is now very complex, very specialized

and needs a professional approach," he says. He points out that busy executives who "have their hands full looking after the shop" will have little time to go on training courses. However, Sir Austin's advice to any middle manager would be to "get yourself absolutely prepared to do the thing properly—identify the most meaningful element of your particular job and keep in touch with it as closely as you can".

Mr Roger Hurn, chief executive and managing director of Smith Industries, believes that managers have become "not only tougher and leaner but they have shown quite exceptional dedication during periods of great difficulty". But an economic upturn would require a switch of attitude, away from constantly seeking cost savings.

Patricia Tisdall

The British Institute of Management's Information and Advisory Service provides its 70,000 members with one of its original and most important functions—education on management techniques. The library, as the BIM's service is known, inherited a collection of work on management from the Institute of Industrial Information which had been set up at the turn of the century. Sir Clive Baillieu headed the Board of Trade committee which established the new Institute and its library in 1947. The library boasts the oldest collection of management literature in the country and probably in the English-speaking world outside the United States.

The library still serves the first tenets of the BIM, to develop management as an art and a science, to improve training of managers, and make research and publications easily

Not just a business, more an art

available. The library prides itself on its early insistence that management was to be regarded as an art, and not just an adjunct to business and commerce—and the subsequent developments have reinforced that it was right. Although the literature was weighted towards manufacturing and industry in its first years, the development of new technology and the widening of the BIM's membership has been reflected in the library's contents.

Now the retailing and service industries, including hotel and catering, food, drink and tobacco, are represented as well as paper, printing and publishing, local government, education and the public utilities. Members also include the education profession, trade unions and government departments and the traditional industries and large companies.

Education is a new focus of management principles, the growth of comprehensive schools have brought headmasters and headmistresses into the BIM to study new ways of organizing and managing people. As the BIM points out: "Change and the rate of change are concepts with which every manager has had to become conversant over the last decade. Managers are being told from all sides that the environment in which they live is changing so drastically and so rapidly that those who were educated 20 years ago or more, unless they have taken deliberate steps to keep abreast of developments, may well be out of touch with the ideas and technology of the present day."

The needs of BIM members fall into seven main areas. The first is advice on corporate structure and control methods. Relocation, consumer law and taxation, consumer credit protection law and company legislation are all covered. Boardroom decisions and the role of directors are also issues which come up frequently. One

piece of research recently undertaken by the library staff was to see how many modes of transport the board of a company should use when travelling to a meeting. A plane which crashed carrying the whole team of directors of a large company could have disastrous consequences for the whole enterprise.

Issues such as productivity, diversification, the introduction of new technology and the implications of political events are covered by the librarians and they also are now looking at

The BIM Information Centre is at Management House, Parker Street, London WC2 5PT. Telephone 01-405 3456. In January, the library is due to move to new headquarters at Corby, Northamptonshire, where much of its information will be transferred to computer.

pollution and energy conservation. Although the information service cannot provide training on all these issues it can identify where an individual or company can seek training or further advice. In the main research is free, although if a project involves many hours' work a small contribution is required to help defray costs.

More than half the queries answered by the librarians on the management of people. Members seek for advice on methods of interviewing, recruiting and selecting staff and the development of skills within an organization. Communication with employees is also an important issue, while other members need help on incentive schemes and training opportunities.

Advice on financial management is often requested, particularly for organizations where the managers are not financially trained. In addition, there is a growing feeling that elaborate management information systems established in

the 1970s are not providing critical information at the right time and members are looking for simple early indicators, particularly on cash flow. On the operational side, another perennial problem is stock control and the links between manufacturing research and distribution.

Sales and marketing policies come under constant scrutiny. The information centre can often point to existing research which can be bought at a reasonable cost and save groups from commissioning expensive surveys of their own. The library also maintains a large stock of information on the development of personal skills, management education and training schemes which is probably second to none.

The library maintains that its greatest strength is its collection of unpublished material, mainly of examples of management practice. About half the collection consists of 80,000 unpublished or semi-published works, on themes ranging from performance appraisal, trading terms, policy manuals, procedures and case histories. Although the librarians hold management qualifications, they do not offer solutions to management problems. They give advice on how to find the right person, such as a lawyer, to give the correct answer.

The greatest use of the library is made by the BIM's 9,000 collective subscribers who may send any member of staff to use the services.

The BIM offers case studies in employee relations to members. In the last few years an increasing number of queries have been received on redundancy or threatened unemployment as well as sick leave and advice on company perks and relocation. For a more individual approach members are directed to the BIM's Careers Information Service, set up in 1981, which has been well used during the recession as managers consider new careers or setting up in business on their own. Counsellors are available for interviews for which there is a small charge and the BIM is increasingly offering young people in schools and colleges help on making a career decision.

Rosemary Unsworth

Bring in the workers

Has the recession meant the end of the concept that employees should influence company decisions? Optimistic industrial relations observers maintain that one of the benefits of the "born-again" managers of the 1980s is that greater self-confidence has made managers more receptive to advice. The pessimists' view is that industrial democracy is a lost cause for the time being, and that factory closures and general fear of unemployment has brought back an unacceptable level of autocratic control.

Greater employee participation was identified as a key issue for management in the mid-1970s. It was regarded then as "requirement, complementary to the increased commercial, technical and social skills needed for managing in the 1980s". The background to debates which led to the Bullock Commission report and the 1977 White Paper was not whether greater employee participation was desirable, but how best and how quickly it could be achieved. The chief objection raised by managers and employers to both the commission's report and the White Paper was not that there should be no extension of employee participation, but that it should be on a voluntary basis.

Since then the BIM has made continuous efforts to persuade its members that effective employee participation is in the interests of efficiency as well as the quality of life of the employees. Several reports have been produced "A management view", "The way ahead", "Participation, democracy and control", together with a code of practice, a management checklist and surveys on related subjects such as disclosure of information and profit-sharing.

Mr Roy Close, the BIM director-general, says "When I speak, I continually emphasize that this is something they must get on with".

A survey of subscriber companies with more than 1,000 employees carried out by the BIM in 1981 showed that nearly every respondent claimed to accept at least the concept of employee participation, so obviously the institute's efforts over the years have borne some fruit. Only five out of the 166 respondents saw no benefit at all. Another five saw theoretical benefits but believed they could not be put into practice. The remainder—some 96 per cent—saw substantial benefits in participation, if successfully managed, concerned mainly with improving industrial relations and corporate responsibility.

The BIM also asked companies to indicate the degree of participation which had actually been applied in their organization such as joint decision-making, negotiation of decisions and consultation. Significantly, only 22 per cent identified joint decision-making as a method of participation. Moreover, fully half of these qualified their agreement with such words as "rarely", "very occasionally" or "where appropriate". Cross-analysis of the survey findings, the researchers concluded, "suggests that where joint decision-making takes place at company level, it appears to relate to joint trusteeship of pension schemes". At plant or division level, it appears to suggest involvement in work systems through briefing meetings. It was not interpreted by any respondent as board-level participation.

In terms of subject matter, companies were prepared to

impart information about the state of the order books and company objectives. However, the survey showed, they were most reluctant to give information about research, mergers or manpower projections.

Provision for financial participation by employees was also found to be comparatively limited. Only 56 per cent of the companies responding to the BIM survey had such schemes or planned to have them. And of these 3 per cent specified that their schemes were for senior executives only.

The main obstacles to further progress on worker participation were identified as apathy among employees and unwillingness to share authority on the part of management. In addition, a majority of respondents identified unwillingness by unions to allow non-union employees either to be represented at all, or on the same council or committee as trade unionists.

Developments in employee participation have been considerably slower than the more advanced reformers of the mid 1970s would have wished. The change of government in 1979 led to the immediate abandonment of the proposed legislation proposed by the Bullock Commission. But legislation in some form is still considered to be a strong possibility. A clause on employee involvement has already been included in the 1982 Employment Act. This requires companies with 250 employees or more to describe in their annual reports actions taken to introduce or develop information-sharing, regular consultation, employee share-schemes, and "common awareness".

PT

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Findi... What...

THE BIM

Finding out with the high-fliers

In a series of residential seminars intended to help "Tomorrow's Leaders" launched this year, Dr John Nicholls, director of management development at the BIM, has applied the old principle that leadership is best taught by example. The aim is to bring together a group of managers and a handful of captains of industry. A diet of intellectual exercises, added by "shadowing" each chief executive with an academic expert to provide both an introduction and a framework for particular topics.

Describing the idea, Dr Nicholls emphasizes the necessity to attract the highest calibre of both business leader and participants to these events. "The seminars are designed for up to 25 participants who have a significant record of achievement", he says. "They will probably be 40 to 50 years old, already directors of substantial companies or heads of divisions in the top 1,000, and clearly destined for even higher things." Participation is confined to suitably qualified executives who have been specially nominated by "Companions of the Institute" - an inner circle of senior industrialists whose own achievements have been recognized by their peers.

With an eye to the Institute's balance sheet, there is a charge of £1,500, which Dr Nicholls admits is more expensive than any course run previously by BIM. The fee, however, covers full accommodation for the week as well as tuition.

The key to the success of the idea lies with the choice of chief executive leaders and their willingness to co-operate. The "cast" for the first seminar, held at Nuneham Park, near Oxford in March could hardly have been more star-studded. It included Sir Michael Edwards, Mr Ian MacGregor, Sir Adrian Cadbury and Mr Robert Horton. Sir Michael (now chairman of Mercury Communications and who takes over as executive chairman of ICL next year) described his experiences at British Leyland; Mr Ian MacGregor (now chairman of the National Coal Board) read a paper about taking over a heritage of over-capacity and de-industrialization in a nationalized steel industry; Sir Adrian spoke on human relations in industry; and Mr Robert Horton, managing director of BP Chemicals, talked about the problems of British companies in a global context.

Once they had delivered their prepared papers, the industrialists, who had been chosen to illustrate successful management in a variety of conditions, took questions from the floor. "A remarkably candid exposure" was how one delegate, whose company prefers to keep a very low public profile described the replies he received. "Although



(Left) BIM's Management House in central London. Two-thirds of the staff are transferring to offices at Corby, Northants (above).



Star-studded cast: Sir Michael Edwards, Ian MacGregor, Sir Adrian Cadbury and Robert Horton

it is impossible to say whether or not I have been more directive as a result, it gave me the feeling that I have a better understanding of certain types of problems", he said.

Inspired with confidence

Mr Simon Davidson, controller for Africa, Middle East and West Europe for the Glaxo group, summed up the views of many of his fellow delegates when he said that the exchange "reinforced and amplified" his thoughts about various aspects of management, such as the necessity for senior executives to keep in touch with customers; or to "give managers room to make decisions".

Mr Neville Simms, director of Tacoma Construction, said it was "very confidence-boosting to see that leaders of this calibre were only men like the rest of us. They put across some very clear ideas which struck chords with many

people in the audience. It gave one confidence in cases where one was not quite sure whether or not to strike out in a particular direction".

"One always has mixed feelings about courses of this type unless they are part of a structured management development programme", Mr Denis Long, assistant general manager of the Midland Bank said. "However, I found it to be a tremendous experience. It is obviously important to any type of manager to have the opportunity to question captains of industry, some of whom are in the front line of crisis management".

As in most external management development courses those who took in the Nuneham Park seminar felt they had gained considerably from being able to exchange experiences with each other. Dr Nicholls, who co-ordinated the course, believes that the overall calibre of the delegates was close to his original specifications. They included managers from public authorities such as

North Thames Gas, the National Coal Board, British Rail, British Telecom, and representatives of a variety of industrial and commercial concerns. There were a number of job titles - including an assistant chief constable as well as managers, directors and managing directors.

The exchange of views was not confined to topics raised from the platform; delegates explained how they were tackling various aspects of their jobs. As Mr John Taylorson, head of catering services for British Airways, pointed out - such exchanges were useful in assessing how one structures one's own responsibility.

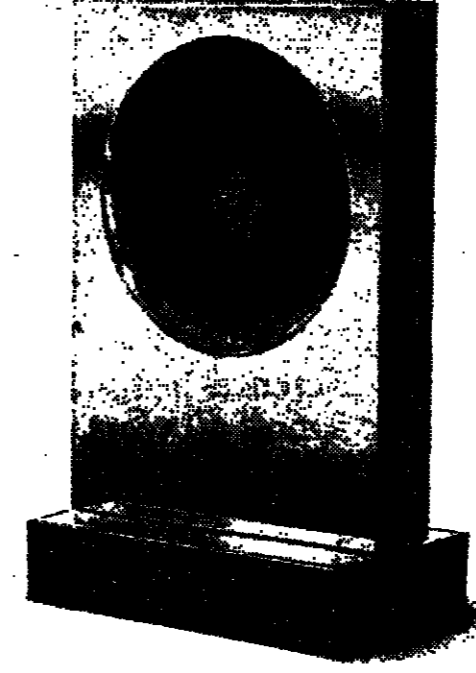
Mr Taylorson felt that the small numbers and comparatively relaxed atmosphere enabled him to get a much clearer understanding of personalities and their different style of meeting objectives than would be obtained by other ways.

There were, of course many criticisms. Most people felt that

although the idea of "shadowing" key speakers with academics was good, in practice it did not always work. Some of the papers were felt to be too wordy and too far from the point. A rather physical management game was thought to be distracting and obtrusive. The criticisms however were felt to be minor. The general feeling, even six months after the event, was one of excitement.

The first of the "Tomorrow's Leaders" seminars obviously got the series, which are intended to run twice a year off to a good start. Dr Nicholls reports that a "very satisfactory" number of applications had been received for the second seminar, to be held at Hemingford Grey, Cambridge, in November. It will deal with strategies needed to bring various aspects of technology into the management structure. Once again notable chief executives and academics will meet a group of about 25 hand-picked delegates.

Blue Circle and B.I.M. both believe in better annual reporting.



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Good industrial journalism, therefore, is vitally important.

That's why, for the past five years, we've sponsored the coveted Blue Circle Awards for Industrial Journalism, in association with the British Institute of Management.

They were presented to the press and broadcasting writers who, each year, contributed most to a better understanding of industry, management, and labour affairs.

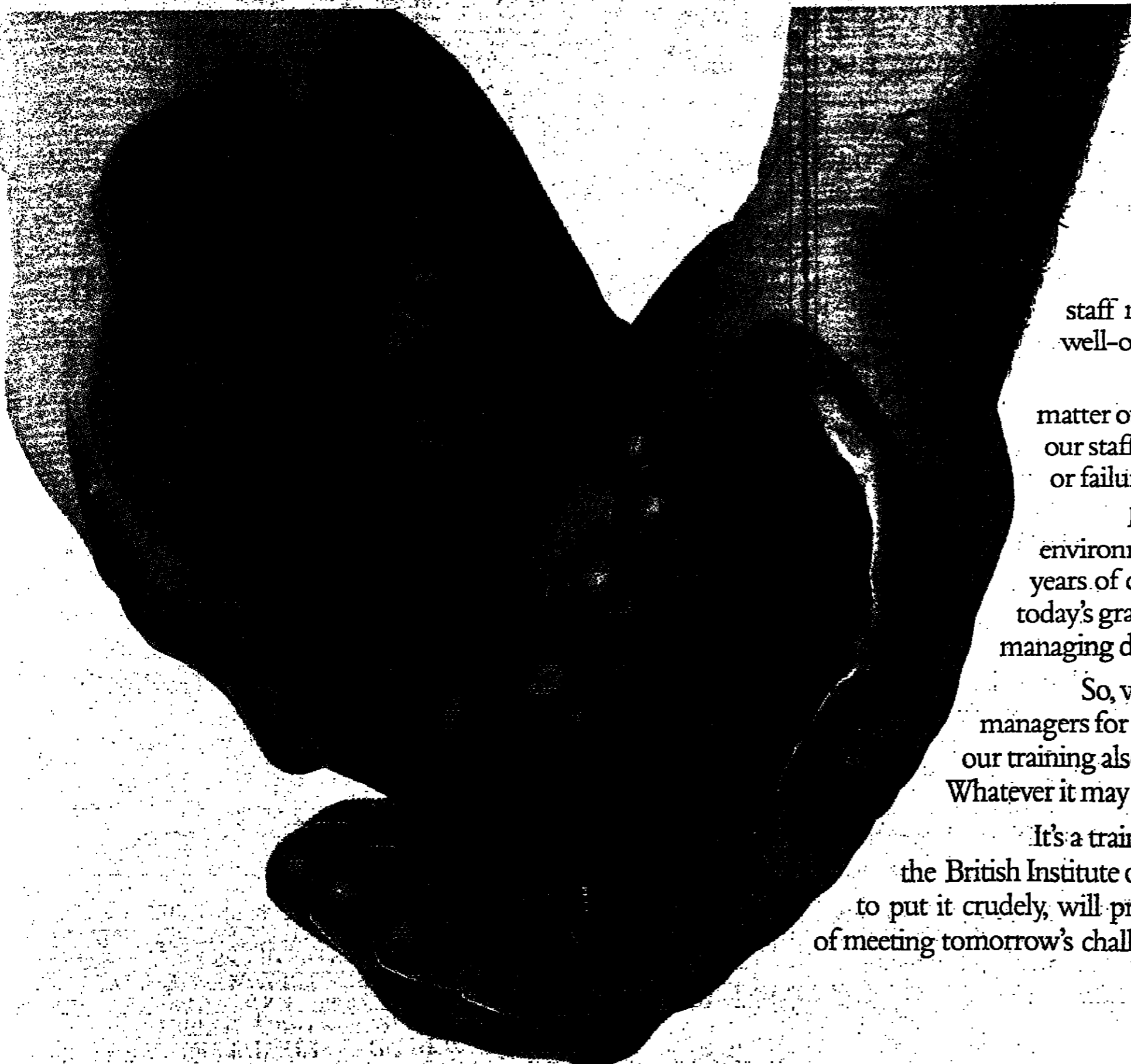
It's just one of the subjects on which B.I.M. and Blue Circle see eye to eye.

We, too, encourage higher standards of British management. We share their concern for up-to-date management training. In particular, B.I.M.'s special role in talking to the Government is something we think everyone in industry should support.

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Going back to school with the chairman

"I couldn't face looking silly in front of my junior colleagues," was the reason given by one participant. "I got fed up with not knowing what my son was talking about," said another. "I didn't tell anybody what I was doing, not even my secretary," commented a third. These remarks were made by managers on one of the British Institute of Management's courses to teach beginners about computers.

As we filed into the classroom we saw that it was edged by banks of micro-screens. Most of the participants were aged 45 and above, and were all pretty senior people, no regular course-takers. Around half the class of between 30 and 40 were of director rank or above; nine were chairmen, presidents, managing directors or senior partners. Their sponsoring organizations were not small either. They included household names like Letraset, Kodak, Johnson & Johnson, H. J. Heinz and the Abbey National Building Society, as well as a sprinkling of public bodies like the Ministry of Defence, a church diocese and the National Coal Board.

Making friends with micro

Well over 4,000 such managers have been through the BIM computer course - called "making friends with the Micro" - since it started in March 1979. To take the intensive two-day sessions the current price for BIM members is £225 (plus VAT), £350 (plus VAT) for non-members which covers tuition, equipment and materials, morning coffee, lunch and afternoon tea.

As well as promising to "cut through the jargon and remove the mystique", the literature says that half the time will be spent in "hands-on" activity. Sure enough, after a brief introduction we were divided into syndicates of three and sat in front of our terminals. It was immediately apparent that a high proportion of people there had never touched a keyboard of any sort before - although



Close tuition on VDU's at the British Institute of Management 'school'

this became increasingly irksome. A lot of the managers found that although they had little difficulty in creating the programs they had to struggle to input them into the machine. The indications were that most would not persevere with doing this personally and would leave it to an operator if a screen were installed in their office.

The course ended with a very full resumé and demonstration of all the main microcomputers on the market, with a discussion of their advantages and disadvantages. Also extensively discussed were the merits or otherwise of packaged software.

The result seemed to give a thorough and practical grounding in elementary computer technology, a route through the minefield of jargon and equipment. Experienced help was available at every part of the learning process. The machines were installed and switched on, ready for use. In a class full of strangers there were no inhibitions about asking for assistance with elementary problems.

From the review forms completed at the end of the course it could be seen that everyone felt they had learnt something of value. But perhaps the most pervasive feeling was the immense self-satisfaction of winning at least a nodding acquaintance with a computer.

Advance course for managers

A sequel is provided for managers who want a more advanced course. This is "Modelling on the Micro", designed for managers, accountants, corporate planners, consultants and others who are thinking of acquiring a computer modelling system. It illustrates how computers can help with business planning and describes the various types available on the market.

The two computer workshops are among a list of over 20 short one and two-day courses currently on offer from BIM. These range from "appraisal interviewing", intended for "all line managers and personnel specialists who wish to improve the effectiveness of their appraisal interviewing", to "Train the Trainer" a "highly practical approach covering both the fundamentals of learning and an introduction to the most up-to-date training techniques".

The courses are run by a selection of external instructors.

PT

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£500,000, you might welcome our Smaller Export Scheme.

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APPOINTMENTS

Operations director for Shell UK

Shell UK Exploration and Production: Mr Ian Henderson has been appointed director of operations from October 1. He will be responsible for the operations conducted by Shell Expro for the joint venture between Shell and Esso.

Dawn of 24-hour futures trading

It was hinted tantalizingly yesterday that in the near future, possibly the next three months, a bank in London will offer corporate customer interest rates guaranteed by the bank hedging on the London International Financial Futures Exchange (Liffe).

The move could be important for Liffe which, despite good progress in its first year, is still predominantly a forum for trading between members. But more than that, it will, if successful, hasten the arrival of the 24-hour global financial future market.

The first link is likely to be forged in the middle of the next year when the Singapore financial futures market opens. The International Monetary Market division of the Chicago Mercantile Exchange, which is the birthplace of financial futures, has much to answer for, will join with Singapore in the first "single offset" trading agreement.

One need not call the step "revolutionary" to recognize its importance. If the linkage between the Mid-West and the Far East comes about, traders in each market will be able to cover positions by buying an opposite contract in the other market. Clearing arrangements will be similar and the contracts identical.

But how quickly the next link, London, will be forged is less obvious. Singapore has the advantage of being fresh, moulded in the Chicago image. London has gone its own way, and by the time the market is strong and secure enough to stand on its own two feet the contracts, clearing and quite possibly character of the membership will be different from either Chicago or Singapore.

The latter may be the most telling point. The banks and other institutions dominate Liffe, while in Chicago's early days, the running was made by "locals".

One suspects that Singapore will not be short of willing locals. But as Mr Leo Melamed, special counsel to the CME and founder of the IMM, put it yesterday: "You need a floor population to make that bicycle roll."

The question is not whether Liffe will survive - CME officials are generous in their praise for its progress so far - but what sort of market it will be. The CME's Standard & Poor's 500 index contract has proved popular in only six months of operation and the Deutschemark option contract may bring in corporate custom (against that, the CME seems to have missed the energy futures boat).

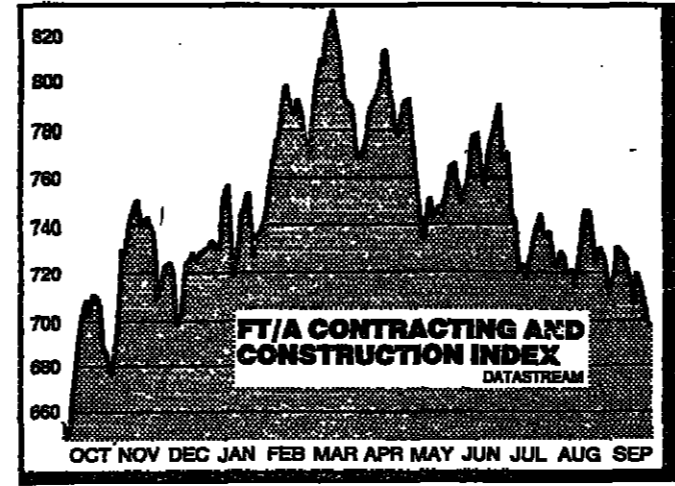
But Liffe will need a more diverse and livelier membership as well as more performing contracts if it is to complete the 24-hour market.

Construction industry

George Wimpey Half-year to 30.8.83 Pretax profit £8.2m (£2.2m) Turnover £51.5m (£51.7m) Net interim dividend 0.85p (0.85p) Dividend payable 2.12.83

John Laing Half-year to 30.8.83 Pretax profit £9.1m (£4m) Turnover £35.5m (£35.3m) Net interim dividend 1.25p (1p) Dividend payable 10.11.83

Both John Laing's and George Wimpey's profit figures illustrate the recovery in new housing sales which is dwarfing the rest of the construction sector. The most startling change of attitude by the City to a housebuilder must be that towards John Laing. Before July, analysts were pessimistic about the company's future. But some visits to the company, where managerial changes were announced yesterday, plus news of a successful internal restructuring led to some dramatic changes of forecast.



As a result, the figures have emerged in line with expectations, reinforcing the bullish forecasts for the full year of about £2.5m. Not bad for a company showing a meagre £1.4m for the full year in 1982.

Not mentioned in the announcement, but of significance, are expectations of a "better-than-average" turnaround in overheads. The managerial changes have done much to restore City confidence, reflected by the improvement in the company's share price from the year's low of 52p to the present level of 147p.

At the price there is not a great deal of growth left, but for those already holding the shares the future looks promising, particularly as housing orders are well above last year's level. George Wimpey also revealed profits on target and similarly reports an improvement in new housing demand. Building is well up on a year ago

weeks on August 27 were £2.8m, against £2.2m at the same stage last year. Turnover was up from £36.9m to £45.7m, helped by the opening of 14 stores and the enlargement of two existing stores.

Moreover, the momentum will be maintained with the opening of 13 more stores during the second half, bringing the number to 170. The group is predicting a "satisfactory" outcome for the year to February 1984.

Anyone who managed to beat the rush to buy Superdrug shares when they were offered at 175p is sitting pretty. The shares fell 2p to 258p on yesterday's results and still command a high rating.

Clyde Petroleum

Having dipped their toes into the North Sea and having found the water too deep, Britain's smaller oil companies are concentrating their activity and investment on onshore oil production.

But it is unfair to suggest that companies such as Clyde Petroleum, which announced half-year profits yesterday of £1.7m compared with losses of £570,000 in the full year to December 1982, should ignore the North Sea.

Record first half at House of Fraser

House of Fraser is back in the black with a record set of first-half figures. The dividend has been lifted 25 per cent and the group has seen significant sales increases in the first two months of the second half.

But in common with other retailers, Fraser makes most of its profit in its last quarter, from November to January. Fears of a sharp fall in consumer spending, which has dropped from a peak in June are not shared by the Fraser directors.

The 7.5p per share dividend is being paid partly to reflect optimism of full-time results and partly to reduce the disparity between the interim and the final dividend.

It is being paid from pretax profits of £4.58m which compare with a £387,000 pretax loss in the previous first half. Sales increased from £364m to almost £396m.

Fraser directors point out that about 10 of the group's major stores were not operating flat-out during the period because of refurbishing and developments. Some provincial stores, formerly the loss-making end of the business, have moved into profit as a result of internal cost cutting.

Further cuts will be made in the year's workbooks before the end of the year as part of the merger of its 52-store Binnis and Northern Trading groups. The merger will involve 200 redundancies.

The interim figures have caused analysts to revise full-year forecasts to around £40m pretax with a 20 per cent rise in total dividends.

As a result of the improved performance from the provincial stores the percentage proportion of profits contributed by Harrods, the group's flagship, dropped from 50 per cent to nearer 25 per cent.

Its performance relative to the rest of Fraser's 105 stores is central to the argument of whether it ought to be floated off.

House of Fraser Half-year to 30.7.83 Pretax profit £4.58m (£387,000 loss) Stated earnings 1.40 (loss 0.1p) Turnover £395.5m (£364.2m) Net interim dividend 7.5p (2p) Share price 240 + 2p yield Dividend payable

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Superdrug Stores

Superdrug Stores Half-year to 27.8.83. Pretax profit £2.8m (£2.2m) Turnover £45.7m (£36.9m) Net interim dividend 1.4p. Share price 258p, down 2p.

Superdrug Stores has sustained strong progress since its well-publicized stock market launch in February by recording impressive results at the interim stage.

Pretax profits for the 26 weeks on August 27 were £2.8m, against £2.2m at the same stage last year. Turnover was up from £36.9m to £45.7m, helped by the opening of 14 stores and the enlargement of two existing stores.

COMMODITIES

Table of commodity prices including LONDON COMMODITY PRICES, RUBBER, LONDON METAL EXCHANGE, COPPER HIGH GRADE, and various metals and oils.

Table of commodity prices including SHORT STEELERS, WHEAT AND LIVESTOCK COMMISSION, and various agricultural products.

WALL STREET

Table of Wall Street stock prices including NYSE, AMEX, and various company shares.

Superdrug Interim Statement: 26 weeks to 27 August 1983 (Unaudited). Turnover (ex VAT) 45,720; Net Profit before Tax 2,879; Taxation 1,267; Net Profit after Tax 1,612; Interim Dividend 294; Earnings per Share 4.61p; Dividend per Share 1.4p.

COMPANY NEWS IN BRIEF: APV Holdings Half-year to 30.8.83 Pretax profit £7.7m (£2m) Stated earnings 13.8p (15p) Turnover £169m (£159m) Net interim dividend 4.5p (2.8p) Share price 325p down 23p.

ACORN COMPUTER Acorn Computer Group plc Offer for Sale by Tender by Lazard Brothers & Co., Limited of 11,230,172 Ordinary Shares of 1p each at a minimum tender price of 120p per share, the price tendered being payable in full on application.

Commonwealth of Australia Twenty Year 5 1/2% Bonds due November 1, 1985. NOTICE IS HEREBY GIVEN that, pursuant to the provisions of the Bonds of the above-described issue, Morgan Guaranty Trust Company of New York, as Sinking Fund Agent, has drawn by lot for redemption on November 1, 1983 at 100% of the principal amount thereof through operation of the Sinking Fund, \$1,285,000 principal amount of said Bonds bearing the following numbers:

Base Lending Rates: ABN Bank 9 1/2%; Barclays 9 1/2%; BCCI 9 1/2%; Citibank Savings 11 1/4%; Consolidated Crd 9 1/2%; C. Hoare & Co 9 1/2%; Lloyds Bank 9 1/2%; Midland Bank 9 1/2%; Nat Westminster 9 1/2%; TSB 9 1/2%; Williams & Glyn's 9 1/2%.

Torin Douglas reports on the need for more competition in the professions

The case for lifting restrictions on solicitors' advertising

Last month, the Institute of Practitioners in Advertising, which represents agencies in Britain, launched a campaign to persuade the Law Society to relax its ban on advertising by solicitors. The IPA claims that this hinders competition and efficiency and prevents the public being given adequate information about the services offered by individual solicitors.

Such arguments are only to be expected from a body representing agencies. But what adds strength to the IPA's case is that similar recommendations have been made by the Office of Fair Trading, two reports of the Monopolies and Mergers Commission, the Royal Commission on Legal Services and the Consumers' Association.

Next month, at the Law Society's conference in Paris, the Consumers' Association's legal adviser, Mr David Tench, will argue that solicitors should be allowed to advertise on the grounds that this will give better information to the public and will open up the legal services to healthy competition. "By stimulating competition, prices should come down," he says.

"The only thing worse than misleading advertising is a prohibition on advertising."

The argument is not confined to the provision of legal services. Earlier this year, the Director-General of Fair Trading recommended that the ban on advertising by opticians should be lifted. "Our principal conclusion is that the advertising restrictions result in prices being significantly higher and efficiency significantly lower than they otherwise would be," states the report on Opticians and Competition.

Chartered accountants, too, are in the middle of a debate on their restrictions and the English Institute of Chartered Accountants is expected to publish a discussion document on the subject soon. Suddenly, it seems, the professions are having to reconsider their longstanding aversion to advertising.

The opposition of the professions to advertising was expressed in the Bar Council's evidence to the Monopolies Commission inquiry in 1970. "Advertising is generally regarded as inconsistent with the whole conception of a professional man as one who joins his professional colleagues in the performance of a service to the community, who is bound by strict rules of conduct in his relations with his colleagues and his clients and who recognizes a higher duty than that of a mere compliance with his client's wishes whatever they may be."

In other evidence to the Monopolies Commission, the

Effect of advertising on price variations

Prescription no	Spectacle prescriptions - not advertised		
	No of quotes	Full range of prices	Difference
1	61	37 - 85	48
2	53	42 - 68	26
3	53	50 - 90	40
4	52	31 - 85	35
5	53	38 - 70	32
6	58	44 - 103	59

Camera	Cameras - advertised		
	No of quotes	Full range of prices	Difference
Canon Snappy 20	44	48 - 65	17
Nikon EM	46	87 - 100	13

Sources: Opticians and Competition, Office of Fair Trading, December 1982

Royal Institute of Chartered Surveyors, among others, said: "The professions as a whole... have believed that, in general, freedom to test members of the public to give them instructions for professional work would often result in members of the public, especially the less well-informed, being prevailed upon to give their instructions to those who would serve them less well and less disinterestedly than those who are modest about their personal attainments and who do not push themselves forward to offer a service."

Advertising means lower prices and increased efficiency

The argument that advertising might lead to reduced efficiency and quality of service is rejected by those arguing for the restrictions to be relaxed, not least because of the increasing specialization within many professions.

In the case of solicitors, for example, the Royal Commission on Legal Services stated: "The increasing complexity of legislation and the law means that no solicitor can be competent in handling every kind of problem. Yet, unless a solicitor is permitted to state which kinds of problem he is competent to handle, the client has no way of knowing whether he is getting good advice or not."

Mr Philip Circus, a barrister who is legal adviser to the IPA, maintains there are many smaller firms of solicitors whose range of competence is limited. In the IPA's submission to the president of the Law Society, he writes: "I have seen graphic illustrations of this resulting from my experience in the world of advertising, an area touched by a number of specialized areas of law - copyright, lotteries and competitions, food labelling and consumer protection legislation, to name just a few."

"When advertising agencies have sought the advice of their solicitors there have been cases where the result has been advice given in ignorance of major decisions or, sometimes, on the basis of statistics that have been repealed. And another practice which appears to be not uncommon is for a solicitor to send off all the papers to counsel and tell the client that the case involves some difficult point of law."

For this reason, says Mr Circus, advertising is needed to bring an awareness to the public of the increased specialization of solicitors. It can also bring increased efficiency and lower prices, he says, citing the evidence in the OFT report on opticians which stated that increased competition brought about by the freedom to advertise could reduce the price of private spectacles by up to 28 per cent, without reducing profit levels.

"I don't see why a solicitor should not be allowed to

advertise a price," he says. "At the moment there is no incentive for a solicitor to reduce his charges because he has no way of telling people his prices are lower. But even if the price advertised did not represent a reduction, it would still be of benefit to the public, who otherwise have no way of knowing what a particular legal task may cost."

"Many people think the law is just for criminals and the very rich," says Mr Michael Waterson, research director of the Advertising Association. "This is at least partly because they

The profession is very divided on this issue

have no information to guide them."

For some other professions, such as accountancy, it is argued, the inability to advertise is actually losing accountants business, since traditional areas of work are now being handled by companies which are permitted to advertise, such as banks. Mr Ian Percy, managing partner in the London office of Thornton Baker, one of the country's largest accountancy firms says: "The accountancy profession must have the facility to communicate with the public through newspapers and other forms of publicity. It's not so much a question of

selling one's services as telling people what is available." Mr Norman Barton, secretary to the ethics committee of the English Institute of Chartered Accountants, maintains: "The profession is very much divided on this issue. As a direct result of pressure from the Monopolies Commission and the OFT, we introduced some minor relaxations in 1981 and this has had the inevitable effect that people are now questioning the other restrictions. Until the profession has had the chance to comment on our discussion paper, we really don't know what the outcome will be."

But it is advertising's effect on prices which many people regard as the central issue. The Federal Trade Commission in the United States reported that people paid 32 per cent less for spectacles in areas where optometrists were permitted to advertise, while the OFT's report on opticians shows the wide variation in the prices of spectacles, compared with the variation in the price of cameras, which may be advertised.

"The table shows a much narrower range of prices for cameras than in the case of spectacles, supporting the contention that in a market where advertising is allowed, the better information available to consumers will increase the effectiveness of competition and bring about a greater similarity of prices," claims the report.

Underlying these arguments is a fresh view of the role of advertising, in which the business that was once widely seen as wasteful and expensive is now hailed as the consumer's friend. "There has been a radical change in opinion in the last few years, as new information has come out about how advertising works, particularly with regard to its effect in reducing prices," declares Mr Waterson.

"As yet there are regrettably few studies of this kind, but their findings are all consistent with the view that advertising is an important means of competition. When advertising is allowed, consumers are better able to search for lower prices, while producers have a greater incentive to reduce costs. The studies show that the effect of imposing price restrictions is to raise prices and that the effect of relaxing them is to reduce prices."

"Where public policy is concerned, these are absolutely crucial findings and lead, in my view, to the conclusion that advertising restrictions in the professions are an indefensible restrictive practice that costs UK consumers many millions of pounds each year."



Interim Statement

for the half year ended 30th June, 1983

	6 months to 30.6.83 £m	6 months to 30.6.82 £m
Turnover - Work carried out by the Group including attributable Share of Associates	616.0	517.0
Operating Profit including Share of Associates	16.1	13.4
Interest Payable less Receivable	7.9	7.2
Profit Before Taxation	8.2	6.2
Taxation	2.0	1.2
Profit After Taxation Attributable to Shareholders	6.2	5.0

The directors have decided to declare an interim dividend of 0.85p per share (0.85p*) totalling £2,393,600 (£2,176,000*) which will be paid on 6th January, 1984 to ordinary shareholders on the register at 2nd December, 1983. (*1982 interim dividend).

The Chairman, Sir Reginald Smith, comments:

For the six months ended 30th June 1983, unaudited profits before tax were £8.2 million compared with £6.2 million in the six months to the end of June 1982. The directors have declared an interim dividend of 0.85p per share which in effect is an increase of 10% compared to the previous interim dividend because of the increase in the issued share capital.

In the United Kingdom good progress has been made by Wimpey Homes with the legal completion of the sale of 4,200 houses achieved in the six months to the end of June compared to 3,600 in the same

period in 1982. Progress has also been made in construction, waste management and building materials.

In North America investments in housing and land in the USA are making a worthwhile contribution and firm action is being taken in Canada to mitigate the difficult market conditions. Elsewhere important contracts have been won and the Group's order book is higher than at this time last year.

George Wimpey PLC
Hammersmith Grove,
London W6 7EN.

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GOLF

Top Americans hit for six as Way takes lead in style

From Mitchell Platts, Paris

Keeping a six off the scoreboard is a formidable exercise for most amateur golfers, but for the professionals it represents no more difficult a task than holding a 12-inch putt. Paul Way completed the operation in style with a fine 66 in the first round of the £30,000 Lancome Trophy on the St Nom la Breche course here yesterday. Sam Torrance was in much the same vein with a 67, and the Spaniard Jose Canizares and the South African, Hugh Baiocchi, were also impressive in each scoring 68.

Yet a dozen of the 30 players in the elite field marked down a score of six or more on their cards. What made that even more surprising was that a hot sun stretched summer into autumn and created conditions ripe for low scoring. Once again, the "imported" Americans, whose reputations have been marshalled by a succession of mediocre performances on the European tour this season, found themselves struggling. Calvin Peete took six at the long stretch, took three in the 17th and Andy Bean had a six at the 15th (388 yards) in a 75.

Then there is the case of Tom Weiskopf: With eagles at the fifth and seventh, he moved to the top of the leader board. Then his iron shot at the 205 yards downhill ninth ran over the green and out of bounds. A six there and another at the 409 yards 10th, where he took four putts, and then a seven at the long 12th gave him a 75. "I have nothing to say," grunted the Open champion of 10 years ago.

Ken Brown was able to acknowledge the appreciation of the gallery surrounding the 18th when he completed a 73 marred by a nine at the 12th (544 yards). It was one of those days and Brown, by pulling a drive into the trees and then hitting a poor three-wood out of bounds, brought about his own downfall. Brown will be trying to earn his player's card for the United States circuit next month, and his resistance to such knocks will stand him in good stead.

Way and Torrance will be playing in United States next week. They are taking up an invitation extended to all the European Ryder Cup team to complete in the Southern Open at Green Island Country Club, Columbia, Georgia. For both of them, it represents an opportunity to acclimatise before the biennial match in Florida the following week and in their current form both could give good accounts of themselves.

Way scored five birdies in an outward nine of 32. He completed his half with an excellent four-iron to 15 ft for a two at the ninth. Weiskopf came to grief. Torrance, playing alongside Weiskopf struck a superb four-wood to within 8 ft of an eagle at the fifth, and he also gatered five birdies. Elsewhere, Canizares, who won the Bob Hope British Classic last weekend, retained his impressive form with seven birdies, and Baiocchi managed six birdies and an eagle.

Leading scores (68 unless stated): P. Way (67); S. Torrance (68); J. Canizares (68); H. Baiocchi (68); D. Graham (Australia) (68); P. Higgs (68); V. Fernandez (Arg.) (68); L. Walters (68); A. Fitch (68); N. Norman (68).



Way: five birdies in outward nine

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ICE SKATING

Miss Chin deserves Richmond accolade

By John Hennessy

Tiffany Chin, an effin 15-year-old American of full Chinese descent, won the women's free skating competition at Richmond on Wednesday night and, with it, the St Ivel Trophy. Marnela Ruben and Karen Wood, respectively champions of West Germany and Britain, were respectively second and third.

EQUESTRIANISM

Miss Nilsson takes lead Elders are battered

By a Special Correspondent

Foreign riders fill the first three places after the opening day of dressage yesterday at the Wythe Horse Trials in Wiltshire. The overnight leader in the trials, which were sponsored by the Wythe and Sledon's top young rider, Anna Nilsson, with Fiquant on a score of 49.4. She has just over one mark in hand over West Germany's Joern Stolle on Octidia Gossipi, who is being second.

The Greens, who are beginning to make a habit of finishing side by side in three-day events, are separated by one mark. David, on Bally Valley, has 56 and his wife Lucinda, on S.R. Direct Mail Ltd's seven-year-old, Encounter, has 57.

IN BRIEF

Old escapes £2,000 fine after appeal

Chris Old, the Warwickshire all-rounder yesterday escaped a £2,000 fine for a derogatory newspaper play article in Sport Illustrated. Old, who had been fined £2,000 by the Test and County Cricket Board's disciplinary committee after, last May, Old had written that his former club Ray Illingworth and Geoff Boycott.

FOR THE RECORD

Table with columns for Baseball, Basketball, Soccer, and other sports, listing scores and results.

FA clear Leeds on crowd trouble

Leeds United were yesterday cleared by an FA commission of failing to control their fans during a second division match at Middleborough earlier this month.

The acting chairman of the commission, Les Mackay, said that both clubs had done all that was required by the FA and by the Home Office, according to new guidelines issued at the beginning of the season. No evidence was found against either club, which was cleared of blame for a pitch invasion at the match.

Leeds United were yesterday cleared by an FA commission of failing to control their fans during a second division match at Middleborough earlier this month. Middleborough were also cleared of any blame for a pitch invasion at the match.

Simon Barnes on a stirring night at Vicarage Road

Watford's raw recruits exhibit old-fashioned gallantry in action

It was like being transported back to those hazy, carefree days of the first division last season, and Watford reached first place in the first division on Wednesday.

Watford reached first place in the first division on Wednesday. The victory was a result of the team's raw recruits exhibiting old-fashioned gallantry in action.

Red faces and an eloquent silence

There are red faces in Aberdeen. The club's first defence of the European Cup Winners' Cup has brought embarrassment and a stony silence to contrast with the delight and enthusiastic eloquence which greeted their famous victory last season.

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Maradona avenged

Madrid, (Reuters) - Antonio Goycochea, the athletic Bilbao centre half whose tackle on Diego Maradona put the Argentine out of the game for an estimated three months, faces an equally long lay-off.

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Late slip by Repton

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FOOTBALL: THE VICE AND THE VIRTUE OF THE ENGLISH GAME

England's performance is put into perspective by clubs

By Peter Ball

Rarely can the schizophrenic nature of English football be illustrated so graphically as in the case of the England national team. The club players who followed last week's dismal performance by the national team were put into some perspective by Tuesday and Wednesday evening's successes, with every English club team moving unscathed into the second round of European competition.

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Caution ri the copy be Creag- An

RACING: 50-1 MIDDLE PARK STAKES WINNER LEAR FAN FAVOURITE FOR 2,000 GUINEAS

Cautchen rides by the copybook on Creag-An-Sgor

Lear Fan is clear favourite for next season's 2,000 Guineas at 6-1 after Vaccarme's unexpected defeat by the 50-1 outsider Creag-an-sgor in the William Hill Middle Park Stakes at Newmarket yesterday.

However, nothing can be allowed to detract from the merit of Creag-an-sgor's victory. Steve Cautchen rode a copybook race on Charlie Nelson's Captain James colt.

Staying on resolutely, Creag-an-sgor increases his advantage to win by one and a half lengths. The Superlative previously the winner of the July Flying Childrens Stakes, finished one and a half lengths away in third place.



Broadwater Music (left) striking a winning note at Newmarket yesterday

Trainers in bullet-proof vests

Things may be going dreadfully wrong for Henry Cecil, but as he hopes around Newmarket looking about as happy as a chicken with its tail in the wind.

Sharaya seems to be best of home team in open Arc

From Desmond Stoneham, French Racing Correspondent, Paris. There now looks like being 25 runners in Sunday's Prix de l'Arc de Triomphe at Longchamp.

My own opinion is that fillies will dominate this year and that 20 French hobs will finish in the first five. I believe the winner could be the English Time Charter followed by Stappera of Ireland.

After being buffeted about like a dog on a log in the Beaulieu Stakes at Royal Ascot in June, Jupiter Island apparently went to pieces, mentally.

Haydock Park

Table of race results for Haydock Park, including 2.45 ALTRINCHAM STAKES (Div 1: 2-y-o selling; £1,904; 7f 40yd) (12) and 3.15 OUTLAND HANDICAP (2, 11-12, 13, 14, 15, 16, 17, 18, 19, 20, 21, 22, 23, 24, 25, 26, 27, 28, 29, 30).

Newmarket

Table of race results for Newmarket, including 2.45 ALTRINCHAM STAKES (Div 1: 2-y-o selling; £1,904; 7f 40yd) (12) and 2.15 POLYCELL 'FIRST OF MANY' STAKES (3-y-o; apprentices; £3,111; 1m 0f).

Wincanton

Table of race results for Wincanton, including 2.0 OXFORD CONDITIONAL JOCKEYS CHASE (2:15; 2m) (8 runners) and 2.45 SOMERVILLE TATTERSALL STAKES (2-y-o; £10,768; 7f) (9).

Sedgefield

Table of race results for Sedgefield, including 2.30 LUDWORTH HURDLE (Selling; £2,077; 11f 120yd) and 3.30 RADIO TEES CHASE (Handicap; £1,137; 2m) (7).

Bolton Stakes

Table of race results for Bolton Stakes, including 4.15 BOLTON STAKES (2-y-o maidens; £2,071; 5f) (16).

Bryn Handicap

Table of race results for Bryn Handicap, including 4.45 BRYN HANDICAP (22,275; 7f 40yd) (16).

Altrincham Stakes

Table of race results for Altrincham Stakes, including 5.15 ALTRINCHAM STAKES (Div 1: 2-y-o selling; £1,904; 7f 40yd) (12).

Newmarket selections

Table of race selections for Newmarket, including 2.15 POLYCELL 'FIRST OF MANY' STAKES (3-y-o; apprentices; £3,111; 1m 0f).

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Overseas transfer ban is lifted

The ban on international transfers, imposed in 1977, was lifted at the International Board meeting in New Zealand.

The seriousness with which the League views foul play was brutally underlined at yesterday's disciplinary committee meeting in Leeds.

John Francombe and Jonjo O'Neill showed what champions are made of when winning in contrasting styles on Gringo and Alfie Dickinson at Ludlow yesterday.

Eckersall to lead Great Britain

Mary Eckersall (Lancashire) is the new captain of Great Britain. She has played for England for some years but was off form in 1982 and last year.

Rackets

Eton's First Pair suffered their first defeat for 22 matches at the hands of a new Harrow pair David Dick and Stephen Segrave.

Football

Table of football fixtures, including Third division, Fourth division, and Cricknet fixtures.

TENNIS

Chile get in the mood for big test on British grass

By Rex Bellamy, Tennis Correspondent

The Glen Miller tape spread sound through the car, setting the mood for the grin on Luis Ayala's face in the Congress Theatre restaurant at Eastbourne. Ayala played singles and doubles for Chile in the Davis Cup tie with Britain the last time these nations met in a Davis Cup tie. That was in 1959 at Eastbourne. Now Chile are back, with little Ayala as captain - still grinning and winking ("Life is too short"). Ayala thinks at "a little crazy" to play on grass in England at this time of year. "It's dangerous. We have spent a lot of money to come out here and it could rain for three days." The tie is scheduled for today, tomorrow and Sunday if necessary can be extended by two days. The portents have been promising. If the weather is as good for the tie as it has been for practice there will be no problem.

McEnroe seeks two US records

John McEnroe meets Sean Swenson in the opening match of the United States Davis Cup tie against Ireland at the Royal Dublin Society this evening, and plays Matt Doyle in the fourth rubber on Sunday. Eliot Teltscher is the second American singles player, but all eyes will be on McEnroe, who will set United States Davis Cup records for singles and overall rubbers if he wins all his matches.

Wimbledon. Jarrett and Lloyd and Acuna and Belus Prajoux have provisionally been chosen for tomorrow's doubles on October 1, though the pairings can be changed. At eleven o'clock on Sunday Lloyd plays Acuna and Mottram and Filloil will then tie up any loose ends. Play must finish at six o'clock every day unless the captains agree otherwise.

The world rankings suggest that Chile will win. But Britain are more familiar with grass. Lloyd is playing unusually well (he reached the last 16 of the United States championship), and Mottram tends to produce his best tennis in Davis Cup ties. Moreover, Filloil's legs might protest (could they talk) at the possibility of five set matches.

The losers will be relegated to next year's inter-zonal qualifying competition, as will the losers of three concurrent ties: Czechoslovakia v the Soviet Union, Denmark v Indonesia, and Ireland v the USA.

CRICKET

India's double first

Jullunder (Reuter) - Anshuman Grekwad, batting for nearly 11 hours, scored the first double century by an Indian against Pakistan in a drawn second Test here yesterday.

Gekwad, who opened the innings, came out for 201 in India ground their way to a first innings total of 374 to lead by 37. Pakistan ended the rain-restricted match on 16 for no wicket. After two drawn matches, the outcome of the series rests on the third and final Test starting in Nagpur on Wednesday.

The leg-spinner Wasim Raja, who scored a hundred in Pakistan's first innings, also finished with his side's best bowling figures to earn the man-of-the-match award. His four for 40 in the first innings, and his wicket of Gekwad, who was caught and bowled off a delivery that Raja held back.

India resumed at 201 for four with Gekwad on 121 and they struggled for runs all day. Gekwad's innings, during which he faced 436 balls and hit 17 fours, came to an end almost immediately after tea. The previous highest score by an Indian against Pakistan was 177 by Chandu Borde, now a selector, in Madras 22 years ago.



Mottram: at his best in the Davis Cup

BOXING

Feeney on right road

By Bryan Stiles

George Feeney, the British lightweight champion, has had to pack his bags and travel well away from his depressed home town of Hartlepool to defend his title. On October 20, in Birmingham, he meets the No. 1 contender, Tony Willis, for a \$5,000 share of the purse put up by rising young promoter, Frank Warren. The thought of that alone is enough to make Frank Warren, Britain's No. 1 promoter, hit the roof. For Warren is also Britain's manager and he has not been a party to any arrangements. Barrett however does not see Warren as posing any problems.

"Bugner has dismissed Warren," Barrett said. Feeney read out the relevant parts of Bugner's dismissal letter, which though not exactly in classic Pump Court language, made it quite plain that Bugner had sacked Warren.

Clearly Warren is going to come out fighting as he has always wanted to stage that contest. There is bound to be a legal battle before the two big men can face each other. Cummings looks like a step up in class for Bruno. Though at 32 he does not appear to be sliding downhill as fast as some of Bruno's opponents. Cummings's last bout,

Jumbo-size hurdle

By Srikanth Sen, Boxing Correspondent

In February this year was against Tim Witherpoon, who made little headway against Larry Holmes. But Witherpoon is a ranked heavyweight and Cummings went all the way with him. Cummings boxed Joe Frazier in the former world champion's comeback fight in Chicago and nearly had Frazier down. Cummings has had a hard grounding in fighting, having learnt his trade in Stateville Prison, Illinois. Bruno need have no fear of Cummings on October 11, the Londoner's American sparring partner. Leroy Caldwell, said, Caldwell, who has helped prepare men like Conney, Dokes, Witherpoon and Berwick, said: "Frank is fitter and better conditioned than Willis, who has just finished a successful stint as England's Under-23 coach, ended in victory for Harrow by two tris and a dropped goal to nil (Michael Stoneham was in).

Landale and Head scored Harrow's tries, and Robinson dropped a goal, all in the first half. After the interval Harrow changed their pressure tactics to a more ambitious approach, but it did not bring success.

Their key player, is Balcombe at scrum half. Two fine locks, O'Connor and Burn, are at the heart of a powerful and promising pack. Bedford, in the rebuilding stage, have only three of last year's pack available. St Brandon's, Bristol, winners of last season's All-England Preston Schools Festival, seem to be continuing in the same all-conquering vein. They have played four matches, winning all four.

RUGBY UNION

Ruling powers must take up challenge of the Impending Lord

By Gerald Davies

It earlier this summer in the cricket columns, one of my colleagues was moved to recall Wedgwood's tale of the Impending Doom, it is equally apposite to recall it now as rugby goes through what appears to be its annual period of crisis.

Last year, thunder rumbled around the corner over the boot money. This year the brooding menace is in the shape of professional rugby tournaments. In Wedgwood's story, Wooster did not confront the fearsome Aunt Agatha. He preferred to avoid her altogether and used a disguise as a means of escape. It would seem that the rugby authorities are of the same frame of mind. They barely acknowledge the existence of David Lord, and for the most part are happy to evade the issue in the hope that he and it will finally go away.

There are quite a few flaws in the proposals for setting up a professional rugby club. It can be argued that apart from the aficionados, it is difficult for others to follow a complicated game and to understand and interpret the laws, which are not clear cut. With thousands of pounds resting on the result of any one match, it would be controversial indeed for that match to be determined by a penalty given for a collapsed scrum when the guilty party is not immediately obvious.

Another flaw is that, being such a heavy body contact game, the game would be violent, ill-temper and bad behaviour are frequent occurrences nowadays, but with a system of financial bonuses, who is to say what misdemeanours would be committed at the bottom of a scrum or maul, scrum or line-out?

But the essential flaw in Lord's proposals is that there is no structure. Professional rugby cannot exist in isolation and for it to succeed would require the full scale backing of the governing body. With no club structure, what are the players to do in between tournaments? David Lord himself objects to the word 'amateur' but he does not consider the ambitions he has for the project.

RUGBY UNION

Injury toll weakens Gala and Hawick

By Iain MacKenzie

At this time of year in Scotland those who turn their minds to rugby turn them also to the perennial question: Will the national final be taken by Hawick or Gala? The two leading Borders sides are supreme.

The official National League, sponsored by Schweppes, has been operating for a decade. In those years Hawick have been champions on six occasions, Gala on three and only once, in 1979, did the title leave the Borders. Then Heriot's Fife won the championship on an historic occasion.

Heriot's hope to repeat that success this season, while Hawick and Gala are struggling with injury problems. Gala, for example, have their hooker, and captain, Ken Lawrie, out of action with ligament damage, after returning to the game following his retirement at the end of Scotland's 1981 tour of New Zealand.

Last week at Hawick, however, Heriot's finished the match with only 12 men and one of those hobbling as they went down, unsurprisingly, to the Borders. It was not result which gave confidence to the city side, especially as Andy Irvine was the first casualty.

The injury may not be quite so bad as it seemed but without Irvine Heriot's are vulnerable and while doubts they will start a campaign with a win against Kilmarnock in Edinburgh tomorrow a defeat looms the following week when they face the champions, Gala, on foreign soil.

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Car Buyer's Guide Motoring by Clifford Webb

Renault rub salt in Rover's wound

The problems Austin Rover faces with its shortage of new designed-from-the-drawing-board engines...

Relations at all levels between Austin Rover and Honda are reported to be so good that there is growing expectation in the industry...

Today the French company released details of two high-performance versions of the recently launched Renault 11 - the hatchback variant of the older Renault 9 saloon...

Renault already had five petrol engine families, starting with the "Rhincourt" 782 cc and ending with the Type 2 all alloy V-6 2,664 cc...

Last December, a new 1,595 cc diesel made its debut in the Renault 9 and, in contrast of the normal development cycle, the new high performance petrol engine is derived from that diesel unit...

With annual output of only 450,000 cars a year compared with Renault's near two million, it does not have the volume to justify several engine families...

Ferrari's Mondial 'Quattrovalvole': breathtaking acceleration

Wriggling it inside so that you can close the rear door is not to be attempted by anyone with a short fuse...

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I cannot understand why anyone would want to own vehicles and equipment used in the 1963 Great Train Robbery...

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Advertisement for Rolls-Royce and Bentley cars, including models like Silver Cloud, Silver Shadow, and Bentley Continental.

Vital Statistics

Advertisement for the Ferrari Mondial Quattrovalvole, listing its performance specifications and price.

General

Advertisement for Japanese Reconditioned Used Cars, listing various models like Toyota, Nissan, and Honda.

Advertisement for SAAB cars, listing models like 900, 900 GLS, and 900 Turbo.

Advertisement for Lotus Esprit Turbo, highlighting its performance and features.

Advertisement for MYCAR, offering a variety of cars for sale.

Advertisement for Morgan Plus 8, a two-seater sports car.

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Advertisement for Lotus Esprit S3 1982, a sports car.

Advertisement for Fiat Strada 105 TC, a small car.

Advertisement for Aston Martin DB5, a luxury sports car.

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Advertisement for Mazda RX7 Series 2, a sports car.

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General

Advertisement for New Hondas, listing various models.

Advertisement for Chrysler Charger 770, a muscle car.

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Edited by Peter Davalle

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6.00 Cee-fax AM: News and useful information of all kinds...

tv-am
6.25 Good Morning Britain: with Nick Owen and Anna Diamond...



Carol Royle in episode one of The Outsider (ITV, 9.00 pm)

BBC 2
6.05 Open University (until 8.10)
Conformation in Proteins; 5.30
Cooling Continents; 5.55 Lift
Design in Coal mines; 7.20...

CHOICE
towns, not known for their sinister nature, certainly emerge in Mr Bird's tale as stopping-off places...

CHANNEL 4
4.45 The Tudor Faces: Third, and final, film in this mini-series devoted to three of the finest painters of the Renaissance...

Radio 4
6.00 News Briefing
6.10 Farming Today
6.30 Shipping
6.50 Today, including 6.30, 7.30, 8.30...

Radio 3
6.55 Weather, 7.00 News
7.05 Morning Concert: Part one. Bononcini (Morgue Polifemo)...

and Robert Cohen plays the Cello Concerto (with the London Phil.)
10.00 Piano: Duets: Schubert (Mondo in A D 951), Debussy (Marche cocardise), Liszt...

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CHANNEL As London except:
Side 1, 1.30-1.30 News 1.30-1.30
Emmerdale Farm, 6.00 Channel Report...

Workers, 11.40 Control of Education, 12.00-12.20 The Specimen Exam Paper.
Radio 2
News on the hour (except 8.00 pm and 12.00 pm) major bulletins 7.00 am, 8.00, 1.00 pm, 5.00 and 12.00 midnight...

YORKSHIRE As London except:
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